



المجمع العربي للملكية الفكرية
Arab Society for Intellectual Property

**Annual Report
2003**

Arab Society for Intellectual Property (ASIP)

Annual Report 2003

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Introduction

The Chairman and members of ASIP's Board of Directors present their seventieth Annual Report for 2003, with all their gratitude and respect for the members who contributed to ASIP's progress and advancement towards the best, provided it with the latest information and articles and helped in coping with the accelerating developments in the new world.

ASIP continuously coordinates with World Intellectual Property Organization (WIPO) in order to benefit from all that is new, especially in relation with seminars, technical assistance and courses whenever necessary. And benefit from the WIPO's expertise, communication and relationships that might help in developing and updating ASIP's activities.

This Report deals with ASIP's activities during the year 2003 where it contributed to raising awareness among academics, practitioners, manufacturers, technicians, professionals and others interested in intellectual property rights. It also tackles with ASIP's mission, members of Board of directors, honorary members, Executive Committee members and honorary counsels, in addition to the Chairman's speech regarding ASIP's progress during the year 2003, and his ambitions in the future. Then it indicates a brief historical background on ASIP, its objectives, historical achievements, ambitions, international memberships, in addition to ASIP's activities and participations in international meetings and training courses held in cooperation with PROTAG during the year 2003. This Report points out as well ASIP's publications and its strategic plan during the period 2004-2005. Last but not least, this Report includes some attached appendixes and general statistics on ASIP and its membership, in addition to financial statements and auditor's report 31/12/2003.





ASIP's Mission

Toward Promoting Arab Creativity...

The objective of intellectual property discipline is the promotion of economic, social and cultural progress of society through the development and monitoring of global laws and treaties of intellectual property rights which motivate innovation and knowledge creation.

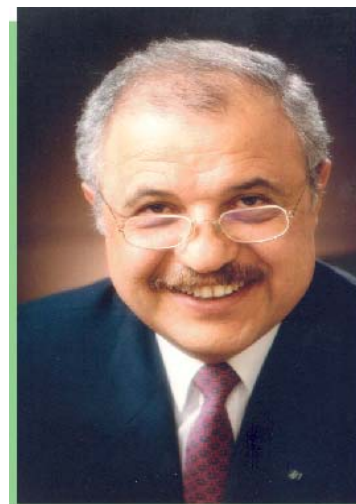
Talal Abu-Ghazaleh



Chairman's Speech

Dear Members,

It is my great pleasure to welcome you in Amman and to present you ASIP's seventieth Annual Report that points out the activities and contributions, which ASIP carried out; ASIP's financial position as of 31/12/2003 and its budget for the year 2004.



The period since the establishment of the Society in 1987 in Munich up to now has witnessed various actions and extensive efforts in more than one field and at different levels, all of which aimed at enhancing the joint business and the public interest in the field of protecting IP, developing its laws, holding seminars and lectures and attending conferences, which seek to expand and publicize IP concepts and realize ASIP's objectives aiming at enhancing the economic, social and cultural progress of ASIP.

During the year 2003, ASIP held, in cooperation with PROTAG and through its representatives in the Arab region, many training courses, seminars and conferences, and contributed to disseminating the concept of IP, whether individually or in coordination and cooperation with other local and International parties and participated in many seminars with related Arab and regional institutions and bodies of common objectives.

As in the previous years ASIP has offered assistance to some Arab countries in fulfilling the requirements of accession to the WTO, the most important of which are the updating and amendment of IP protection laws, by providing consultation, guidance and help to enact new laws and amend many existing laws in order to meet WTO's conditions through ASIP's understanding to the nature and dimensions of such conditions.

Throughout this year, we have translated, reclassified and designed ASIP's website and enrich it with all developments. We have also translated and updated the educational materials of the qualification program "IP Expert", wishing that it will be announced soon.



We are sure that such achievements couldn't have been accomplished without the support, assistance and continuous efforts of the colleagues in the Board of Directors and the Executive Committee. Neither do we forget the support and assistance of many other institutions, bodies and brothers interested in IPRs in the Arab World.

Best regards,

Talal Abu-Ghazaleh
Chairman



Board of Directors, Execu Board of Directors, Executive Committee and Honorary Counsels

◆ Board of Directors

1-	Talal Abu-Ghazaleh	Chairman	Hashemite Kingdom of Jordan
2-	Hoda Abdul Hadi	Vice Chairman	Arab Republic of Egypt
3-	Mohammad Doofesh	Treasurer	Hashemite Kingdom of Jordan
4-	Mohammad Jamil Al-Shalabi	Secretary	Hashemite Kingdom of Jordan
5-	Samar Al-Labbad	Member	Arab Republic of Egypt
6-	Basil Bustami	Member	Hashemite Kingdom of Jordan
7-	Dr. Diter Behrenzz	Member	Germany
8-	Bashar Al-Hazza'	Member	Arab Republic of Syria
9-	Dr. Omar Al-Jazi	Member	Hashemite Kingdom of Jordan
10-	Hazem Al-Einaji	Member	Republic of Iraq
11-	Mohammad Al-Sha'er	Member	Kingdom of Bahrain
12-	Sa'eed Al-Khusaibi	Member	Sultanate of Oman
13-	As'ad Bakkar	Member	Lebanon
14-	Omar Al-At'out	Member	Hashemite Kingdom of Jordan
15-	Dr. Abdullah Khashroom	Member	Hashemite Kingdom of Jordan
16-	Rani Sader	Member	Lebanon
17-	Ma'took Mohammad Ma'took	Member	Libya
18-	His Excellency Mohammad Asfour	Member	Hashemite Kingdom of Jordan
19-	Dr. Sa'eed Salman	Member	United Arab Emirates
20-	Dr. George Metri	Member	Arab Republic of Syria



◆ Honorary Members

Dr. Abdul Rasool Abdul Reda	Honorary Member	Kuwait
His Excellency Fraih Abu-Madyan	Honorary Member	Former Minister of Justice- Palestine
Hameed Mamdooh	Honorary Member	WTO
Dr. Shareef Sa'dallah	Honorary Member	WIPO
His Excellency Mohammad Al-Halayqa	Honorary Member	Deputy Prime Minister/ Minister of Industry & Trade/ Jordan

◆ Executive Committee

Mr. Talal Abu-Ghazaleh	Chairman
Ms. Hoda Abdul Hadi	Vice Chairman
Ms. Samar Al-Labbad	General Coordinator

◆ Honorary Counsels

Dr. Arbad Boghesh- WIPO's Former Director-General.

Dr. Alfred Brenner- Former Secretary General of the International Federation for the Protection of Intellectual Property.



◆ Nominee New Board Members

1-	Talal Abu-Ghazaleh	Hashemite Kingdom of Jordan
2-	Mohammad Doofesh	Hashemite Kingdom of Jordan
3-	Mohammad Jamil Al-Shalabi	Hashemite Kingdom of Jordan
4-	Basil Bustami	Hashemite Kingdom of Jordan
5-	Omar Al-At'out	Hashemite Kingdom of Jordan
6-	Dr. Omar Al-Jazi	Hashemite Kingdom of Jordan
7-	Rami Olwan	Hashemite Kingdom of Jordan
8-	Luay Abu-Ghazaleh	Hashemite Kingdom of Jordan
9-	His Excellency Mohammed Asfour	Hashemite Kingdom of Jordan
10-	Hoda Abdul Hadi	Arab Republic of Egypt
11-	Samar al-Labbad	Arab Republic of Egypt
12-	Fouad Shehate	Arab Republic of Egypt
13-	Aqeela Taha	Arab Republic of Egypt
14-	As'ad Bakkar	Lebanon
15-	Rani Sader	Lebanon
16-	Riyan Al-Qwatly	Lebanon
17-	Dr. George Metri	Arab Republic of Syria
18-	Hazem Al-Einaji	Republic of Iraq
19-	Fathi Taleb	Kingdom of Saudi Arabia
20-	Sauoud Al-Qaseby	Kingdom of Saudi Arabia
21-	Samer Faroun	Kingdom of Saudi Arabia
22-	Dr. Basheer Al-Rayes	Palestine
23-	Dr. Omar Al-Zahi	Algeria
24-	Nabil Salameh	Canada



◆ Nominee New Honorary Board Members

1- International Chamber of Commerce/ Amin Al-Husaini	Hashemite Kingdom of Jordan
2- The Higher Council for Science and Technology/ Raed Odwan	Hashemite Kingdom of Jordan
3- Khalid Arabiyat	Hashemite Kingdom of Jordan
4- Zein Al-Awamleh	Hashemite Kingdom of Jordan
5- Hani Al-Dabbas	Hashemite Kingdom of Jordan
6- Mamdouh Aljbour	Hashemite Kingdom of Jordan
7- Dr. Abdulla Al-Khashroom	Hashemite Kingdom of Jordan
8- His Excellency Ambassador Mohammed Daghash	Arab Republic of Egypt
9- Dr. Fawzi Al-Refa'y	Arab Republic of Egypt
10- Medhat Abdul-Hae	Arab Republic of Egypt
11- Mohammed Abdul-Al	Arab Republic of Egypt
12- Nadia Abdulla	Arab Republic of Egypt
13- Adel Awedah	Arab Republic of Egypt
14- Salwa Rahhal Faour	Lebanon
15- Bashir Hazza'	Arab Republic of Syria
16- Ehsan Abdul- Razzaq	Republic of Iraq
17- His Royal Highness Prince Bandar Bin Salman Al Saoud	Kingdom of Saudi Arabia
18- Mahmoud Mustafa Roshdy	Kingdom of Saudi Arabia
19- Ahmed Omar	Palestine
20- Emad Al-Agha	Palestine
21- Murad Sa'do	Algeria
22- Nabeela Al-Qadere	Algeria
23- Yahia Al-Riami	Sultanate of Oman
24- Saied Al-Khaseby	Sultanate of Oman



25-	Medrek Bin Kathem Al-Mosawi	Sultanate of Oman
26-	Al-Sheik Saoud Al-Qasemy	United Arab Emirates
27-	Dr. Saeed Salman	United Arab Emirates
28-	Rashid Al-Ma'la	United Arab Emirates
29-	Ali Al-Bloshi	United Arab Emirates
30-	Fatima Khalaf Al-Hosany	United Arab Emirates
31-	Ma'took Mohammad Ma'took	Libya
32-	Dr. Diter Behrenzz	Germany
33-	Mohammed Al-Shae'r	Bahrain
34-	Luna Abdulla Al-Mou'taz	Bahrain
35-	Nafeesa Belqayed	Morocco
36-	Al-Aziz Bo Ghzawe	Morocco
37-	Fawziya Hussein Saleh	Sudan
38-	Muzmel Abdulla Mohammed	Sudan
39-	Ahmed Falah Al-Mtery	Kuwait
40-	Fadel Moqbel Mansour	Yemen
41-	Ahmed Yousef Al-Jfery	Qatar



Honorary Members Role in the Board of Directors

Before nominating any person for the honorary membership, it is stipulated to make sure of his/ her belief in ASIP's mission, and readiness to provide support and assistance in all phases and events. The role of such members can be visualized as follows:

- Attend the Board's meetings, participate in introducing ideas and principles and laying down policies required for ASIP's progress and wide spread.
- Support ASIP's progress through believing in its mission and pointing out its achievements during his/ her meetings with people.
- Financially support ASIP whenever it is possible and in case he/ she has the ability and interest.
- Provide ASIP's management with the directed information, articles and scientific researches related to intellectual property and continuously offer new ideas and information to ASIP's monthly bulletin.
- Provide advice and guidance to the Board and management in dealing with any trouble, and assistance in looking forward to the future.
- Propose appropriate plans to develop ASIP's operations through the member's expertise and knowledge in intellectual property issues and IPRs protection.



Historical Background on ASIP

The idea of establishing the Society was initiated by some practitioners of the profession, led by Mr. Talal Abu-Ghazaleh, who has made intensive contacts and held several meetings with officials in WIPO, the International Federation for the Protection of Industrial Property, and the German Patent Office, as Germany is considered the World leading country in protecting this profession. The aim of ASIP establishment was to enhance the activity of IP protection in the Arab World and to provide a free platform to discuss IP related laws at local and world levels.

ASIP was established on February 23, 1987 in Munich, The Federal Republic of Germany as a non-governmental Arab institution. One of its first objectives was supporting the establishment of national associations in the Arab countries. Consequently, national associations were established in Jordan, Lebanon, and Egypt as national licensed associations to develop and upgrade the profession. As it was planned, we started to carry out the necessary contacts to establish similar associations in the other Arab countries, starting with Palestine and Algeria. However, this decision had been postponed until the feasibility study for establishing such associations was completed, and their compatibility with ASIP's mission was assured.

► ASIP's Objectives

Among the most important declared objectives of ASIP, in addition to other matters emerged as the profession develops at the world level, are the following:

- Enhance and develop the system of IP protection through various means of awareness and education, which clarify the nature of work and its influential role on economy.
- Improve and unify the Arab legislations in the field of IP by studying the multiple aspects of patents, trademarks and industrial designs; in order to describe their bases and effects and propose the basic lines to formulate them into laws.
- Raise the awareness of the concerned people in the Arab World for the necessity of providing international protection for IP, and developing the laws in accordance with the provisions of Paris Convention (1883) and the subsequent conventions in the field of IP protection, towards the realization of what benefits for professionals, the consumers, the producers and the economic community in general.



► **ASIP's Achievements**

One of ASIP's most significant achievements in the last years was its contribution to updating IPRs laws and regulations in the Arab World; as in Saudi Arabia, the Sultanate of Oman, Qatar, Bahrain, Palestine, Yemen, United Arab Emirates, Jordan, Lebanon, Libya and Tunisia for providing technical advice and for holding training courses for employees working in the field in order to activate the protection offices' operations in accordance with modern standards and bases. The discharge of these tasks was assigned to a distinguished group of ASIP members whose contribution was carried out without any charge, on the basis of ASIP's dedication to its mission, of upgrading the performance level of these bodies. ASIP also consulted with WIPO while providing such assistance.

► **ASIP's International Ambitions and Membership**

The Intellectual Property profession has obtained a high position in the professional quarters at Arab and International levels. Pursuant to ASIP's interest in developing this profession in the Arab countries in order to keep pace with other countries in the World, according to the highest technical and ethical levels, ASIP has, since its establishment, started studying the profession related legislations, searching for a role for those interested in IP in the Arab region and in the International forums held by most countries on IP. Such role could not have been possible without equipping the Arab youth in all the Arab countries with no less distinctive qualification than what is Internationally well-known; without keeping pace with events; without disseminating professional concepts and ideas among Arab practitioners; and without providing its members and associates with this advantage to enable them to keep pace with their professional colleagues' development, knowledge, and creation; in order to lead their countries in building their economies on sound bases.

To realize its ambitions, ASIP has occupied many International positions, such as its membership in non-governmental organizations of consultative position at UN Economic and Social Council, and its membership as an observer in WIPO, and its recent membership in ICANN IP Constituency.

With such a wide base of IP practitioners' membership in the Arab World, and with ASIP's participation in laying down IP principles through its presence in International arenas, it is conveying its members' views to professional decision makers at Arab and International levels. This was clearly reflected in its role of drafting and proposing amendments to IP laws and regulations, to be adopted and applied by most Arab countries. Such amendments could not be accomplished without the efforts of those concerned with the profession at all levels.



Hence, we can summarize ASIP's ambitions as follows:

- Graduating qualified Arab students who can keep pace with world economic development in IP field.
- Accepting the largest number of Arab graduates in ASIP membership to be automatically qualified as members on the non-governmental organizations list with a consultative status at the UN Economic and Social Council.
- Providing graduates and members with all that is new in the science of IP and the amendments thereto.
- Training the largest possible number of Arabs interested in the IP fields through holding specialized training courses.
- Introducing the new International curriculum of IP Expert, under which member becomes Internationally qualified.
- Disseminating IP related concepts and information by clarifying them through ASIP's website.
- Holding workshops, conferences, and forums at the Arab World level, through which cultural awareness in IP can be spread.
- Assisting the Arab countries, (upon their request) to develop and update their IP related valid laws, through projects presented by ASIP in this regard.
- Assisting the Arab countries (upon their request) to develop their operation mechanisms and procedures in the registration departments of trademarks, patents and inventions and all their subsidiary sections in different fields.



ASIP's Activities and Participations in International Meetings

1. January 17, 2003: A meeting was held in the Arab League premises in Cairo with the participation of Ms. Samar Al-Labbad, member of ASIP's Board and Mrs. Maha Najeeb from the Intellectual Property Unit at the Arab League. The meeting aimed at discussing cooperation potentials between ASIP and the Arab League in the field of IPRs at the Arab world level, and what steps can be taken by both parties to firmly establish IP principles in the Arab world. The results of the meeting were as follows:

- **Establishment of the Arab Domain Names Council"**

ASIP is considered an effective member in the Intellectual Property Commission at the Internet Corporation for Assigned Names and Numbers (ICANN), in addition Mr. Charles Sha'ban who is one of ASIP's members was elected lately as a member in the Board of Multilingual Internet Names Consortium (MINC).

ASIP is also working on drafting a proposal to formulate an Arab Domain Name Council ADNC as an international organization, which selects its members and broadly requests participation of Arab associations and individuals all over the world. The aim of such Council will be to provide harmonization between laws and regulations governing the process of registering Arab domain names in both gLTD and ccLTD.

The Arab League might be the ideal forum to establish such Council.

- **Intellectual Property Expert**

ASIP undertakes to develop a qualification program, especially designed for individuals working in the various fields of intellectual property in the Arab countries. This will help as a result in developing an Arab intellectual property system, which is more capable and distinctive.

Accordingly, ASIP's Board of Directors formed a higher examinations council comprising members of a high scientific and professional experience in the field of intellectual property.

Ms. Samar Al-Labbad suggested that the IP expert examinations be carried out in coordination with the Arab League, and that such certificate be issued jointly.



- **Arab Intellectual Property Council**

ASIP suggested establishing an Arab intellectual property council under the umbrella of the Arab League. The council will be organized and coordinated by the Arab League to insure harmonization of IP laws and systems in the Arab countries with those required by TRIPS Agreement, it will aim as well at providing coordination between all intellectual property laws in the Arab countries to insure their conformity with the World Trade Organization agreements.

- **Standard Intellectual Property Agreement**

One of the long-term objectives of the Arab Intellectual Property Council is to conclude a standard agreement for intellectual property for all Arab countries.

- **Court Decisions Related to Intellectual Property**

ASIP is currently in the final stage of compiling a book containing the most influential court decisions issued in the Arab countries in relation to intellectual property. The book will be entitled “Arab IP Courts Decisions”. This publication, which outlines specific cases and disputes arising in the Arab world, will provide a creative and highly specialized explanation in Arabic language for the most common terms in intellectual property.

ASIP is seeking to achieve the participation of the Arab League in this valuable project, and therefore a memo will be sent to the League in this regard.

- **Specialized Workshops**

ASIP intends to continue the organization of a number of specialized seminars and conferences to improve the economic status in the Arab countries in coordination with the European Patent Office (EPO) and the World Intellectual Property Organization (WIPO).

ASIP emphasizes on the invitation of the Arab League to participate in the organization of the coming conferences, seminars and workshops that correspond to its jurisdiction and objectives, in order to raise awareness and knowledge in intellectual property fields among Arab societies.



2. February 17, 2003: ASIP's Chairman, Mr. Talal Abu-Ghazaleh visited the European Patent Office in Munich. During the visit, there were discussed within the framework of the EPO policy to improve the infrastructures and capacities of IP offices in the Arab countries in particular and in the developing countries in general, and to enhance cooperation among them. Obviously, ASIP is now working on the realization of almost the same objectives in the Arab region, hence, the EPO and ASIP may cooperate in those fields where they supplement the work of each other in order to promote IP rights (IPRs) in the Arab world. In addition, it is supposed that a policy of organized exchange of information should be adopted to avoid duplication of exerted efforts and results in the same area. The following issues and proposals were discussed and initially approved in the visit:

- ASIP will stay in touch with the Arab League to prepare for and coordinate the meeting in Cairo on issues related to intellectual property. ASIP will also suggest that the Arab League invites EPO to participate and contribute to this conference by its wide experience in this field.
- ASIP and EPO may call for a meeting for relevant ministries and intellectual property registrars in the member countries of the Arab League, to be held immediately before or after this conference. The meeting would be dedicated to discussing cooperation strategies in the field of intellectual property.
- In its capacity as a non-profit organization with specific purposes, located in Bavaria County, and being concerned with enhancing IP rights in an important part of the world, ASIP will send a letter to EPO Chairman, applying to Join the EPO in the manner that is the most appropriate to its concerns and customs (for example as in the case of International Intellectual Property Institution "IPI" and other non-profit organizations). ASIP will also suggest that EPO invites other similar non-profit organizations for a joint meeting to discuss the strategies of promoting awareness of IP rights, and to coordinate technical assistance in developing countries. The meeting may be held between EPO and ASIP in June or July.
- The necessity of inviting the World Intellectual Property Organization (WIPO) to participate in all strategic issues.
- ASIP will develop the professional qualification examination in intellectual property issues all over the Arab world. It is expected that the consequential certificate become an actual criterion for the IP profession in the region. ASIP will call for EPO to be represented in the examination board and to provide this capacity building project with its expertise and support.



- Centers should be established to teach IP related material and to prepare for the qualifying examination in the Arab world. ASIP translated into Arabic all relevant WIPO material (comprising four parts i.e. about 700 pages consisting of general introduction, trademarks, patents and copyrights). The Lebanese Government clearly supported this initiative after the Beirut Conference in October 2002.
- The Lebanese Government offered to organize a seminar on geographical indications in May 2003 in Beirut. ASIP will propose to the Lebanese Ministry to invite EPO as well to this seminar. A one-day seminar may be held before or after the conference and will be co-organized by the Ministry of Economy and Trade in Lebanon, ASIP and EPO. The seminar would address raised views on training to be offered to students in higher studies in Beirut.
- Abu Ghazaleh-CASIN Center for Applied Studies in International Negotiations (CASIN) was established in Switzerland. This Center, which will be sponsored as well by the Government of Switzerland, mainly aims at developing the negotiation skills of government officials in the developing countries involved in decision making related to free trade in WTO. ASIP offers to develop a similar curriculum to the IP curriculum, and will invite EPO to contribute to the curriculum board and to the training content utilizing its unique expertise.
- As regards activities in the Middle East, it is suggested that EPO will support the IP Office in Jordan in order to become a model for the whole region. This does not only mean the ability to render normal services such as filing applications and registering names, but also to develop new services for the public in the field of distributing and evaluating patents information largely dependable on local industry, (especially the active and internationally recognized Jordanian drug manufacturing) and on researchers in the scientific fields. ASIP will take the preparatory steps together with the competent ministry in Jordan. EPO will be invited to help in developing a comprehensive plan in this regard and take part in its implementation.
- Furthermore, the Syrian efforts to lay down a strategy that promotes innovation and encourage the establishing of incubators should be supported not only in Syria but also in the whole region. This issue would be discussed during the Innovation Festival, to be held in Damascus next May where an EPO representative will be invited. Meanwhile, EPO will try to determine the appropriate center to provide support to innovation and to the sector of such



incubators in an EPO member state. EPO will also invite an expert to attend the festival to obtain initial impressions and to create a link with Syria (by an official support if possible). ASIP will propose the manner of accomplishing this.

- The demand for resource enhancement with support from EPO and ASIP is not only limited to Jordan but it is required for the Arab region, particularly (Syria, Lebanon and Jordan). Thereby, developing resources apply to training projects on IP principles at Lebanese universities, to patent information services in Jordan and to the Innovation Center in Damascus.
- The EPO Information Academy may cooperate with ASIP regarding the training of higher studies graduates in Lebanon, CASIN training program to develop negotiation skills, and the training in the field of websites design in IP and patents information offices (acquiring and evaluation techniques) in the Arab countries.
- EPO and ASIP should develop an information exchange mechanism for information technology projects (IT) in order to update the infrastructure of IP offices in the Arab world, as a result of the clearly increasing demand in this respect (especially for common software type systems).
- ASIP's efforts in developing the process of UNICODE registration may help EPO to evaluate the methodology of this process, which must meet WIPO criteria. This is required to establish and electronic database including all IP titles from all Arab states (as for patents: bibliographic data, abstract, drawings, and legal plea). The EPO has helped Morocco to develop such database.
- ASIP may produce low-cost material in Arabic to provide information about EPO and how it operates (such as EPO guide for applicants).
- Since EPO deals with patents only, it will propose that the Office of Harmonization in the Internal Market (OHIM) in Alicante have to establish a link with ASIP for possible activities in the field of trademarks in the Arab world.
- During the regional forum in South Africa, a special meeting for Arab participants will be held where these points will be reviewed and the opinions of Arab IP offices representatives will be explored.



- EPO and ASIP will provide their joint expertise in developing websites for Arab registrars.
 - ASIP may benefit from the views of EPO regarding patent filing through the Internet.
 - ASIP should provide concerned Arab officials with a summary of this cooperation plan with an original copy to EPO.
3. February 18-19, 2003: The Intellectual Property Conference entitled “Intellectual Property- Economic Challenges and Opportunities” was held in Cairo involving 4 aspects and 5 sessions. The conference was preceded by a workshop held on February 17, 2003.
 4. February 21-22, 2003: ASIP’s Chairman, Mr. Talal Abu-Ghazaleh participated in the Fourth Meeting of the UN Information and Communication Technology Task Force in the conferences center, in Geneva,
 5. February 22, 2003: ASIP’s Chairman, Mr. Talal Abu-Ghazaleh chaired a meeting in Geneva where he made proposals to establish a world partnership network between businessmen and non-profit organizations. The participants in the meeting discussed the proposed network with interest since it may give businessmen a unique opportunity to assume a leading role toward realizing the millennium objectives by developing and promoting information and communication technology. The Chairman indicated that the principle of this partnership should be a model for supporting creativity in the private sector, and for cooperation with governments, which conforms to the UN principles. Such network shall be under the chairmanship of Mr. Abu-Ghazaleh in his capacity as the Vice Chair of the UN Information and Communication Technology Task Force.
 6. February 25 – 27, 2003: ASIP held a training course on the role of litigation in intellectual property in coordination with PROTAG. Specialists from Jordan, Saudi Arabia, Syria, Kuwait, Egypt and Lebanon attended the course in which Dr. Salah Asmar Zein Al-Din, a member of ASIP delivered lectures.
 7. March 30-April 4, 2003: in cooperation with the specialized international bodies, ASIP participated in the organization of the meetings of the IP Regional Forum of Africa and the Middle East in Johannesburg/ South Africa.
 8. April 5 – 9, 2003: ASIP’s Chairman was granted Al-Basil shield for creation and invention together with a certificate of appreciation



presented by Dr. Bassam Mohammed Rostom, Minister of Supplies and Internal Trade in Syria, in the twelfth Al- Basil Fair for Creation and Invention that was held in Damascus during the same period.

9. April 8 – 10, 2003: ASIP held, in cooperation with PROTAG, a training course on contracting rights and dispute settlements in IPRs in Amman.
10. April 28, 2003: ASIP held its Annual Meeting in Beirut under the chairmanship of Mr. Talal Abu-Ghazaleh, ASIP's Chairman, during which the procedures of granting an IP expert certificate were discussed. The Meeting was held under the auspices of Mr. Ghaze Al-Areedy, Minister of Information in Lebanon.
11. May 7 –8, 2003: in cooperation with PROTAG, ASIP held a course on domain names and its conflict with trademarks at TAGO building – Amman.
12. June 21, 2003: ASIP's Assembly "Jordan" held its annual ordinary and extraordinary meeting in Amman where new members of the Board of Directors were elected and the Articles of Association was amended.
13. August 11, 2003: ASIP participated in the IP week which was held under the patronage of His Majesty in Amman / Jordan, where Talal Abu-Ghazaleh, ASIP's Chairman, delivered a speech in the opening session in his capacity as the Vice Chair of the UN Information and Communication Task Force.
14. August 13, 2003: A meeting of ASIP extraordinary General Assembly was held to amend the Assembly's name to be the Arab Intellectual Property Mediation and Arbitration Society (AIPMAS). The Mediation and Arbitration Center of the Assembly was declared and became one of the secondary activities carried out by the Assembly.
15. September 6, 2003: the First Meeting of the Arab Inventions Marketing Committee formed by ASIP's Board of Directors meeting was held in Amman under the Chairmanship of Mr. Talal Abu-Ghazaleh, ASIP's Chairman. The meeting issued some executive decisions as the establishment of a site for the Committee including a database including all Arab inventors and inventions.
16. September 24, 2003: ASIP organized, in cooperation with Amman Technical and Economic Chamber, a seminar entitled "Intellectual Property Role in Attracting Investment" attended by ASIP's Chairman, Mr. Talal Abu-Ghazaleh, and managed by Dr. Omar Al-Jazi, ASIP's member was held in Amman Chamber of Commerce.



17. October 8 – 15, 2003: ASIP representative Mr. Mustafa Nasirriden accompanied the EPO representatives in their visit to patent offices in Egypt, Syria and Jordan which they paid for the sake of knowing what such offices need from the services provided by the EPO. This came as a result of the visit of Mr. Talal Abu-Ghazaleh to the Office in February 17, 2003 where an understanding framework was introduced and significant discussions were carried out within the context of the EPO policy in improving the infrastructures and capacities of the IP offices in the Arab countries.
18. October 20 –22, 2003: ASIP participated in the Fifth Meeting of the Coordination Committee of the Industrial Research Centers in the Arab countries held in Sanaa', Yemen. The Ministry of Industry and Trade organized the Meeting in cooperation with the Ministry of Communication and Information Technology and the Arab Organization for Industrial Development and Mining. ASIP's member, Mr. Fathe Abu-Ne'meh presented in the Meeting a working paper in the name of ASIP entitled "the Role of Intellectual Property in Managing and Developing Scientific Research".
19. December 13 – 15, 2003: in cooperation with PROTAG, ASIP held a training course on the concept of trademarks and their legal status being a type of intellectual property.
20. November 16, 2003: ASIP Executive Director forwarded a letter to Mr. Bashir Haza', Manager of the Intellectual, Commercial and Industrial Property Protection Directorate in Syria, in order to link ASIP's site with the Directorate site and Basil for creation and invention site launched with the assistance of ASIP as part of its support to Basil Center.
21. November 30, 2003: ASIP received an appreciation letter from Mr. Bashir Haza', Manager of the Intellectual, Commercial and Industrial Property Protection Directorate in Syria, for translating all documents related to the Patent Cooperation Treaty PCT.
22. ASIP was informed lately by ASIP's representative in Beirut, Mr. Hemlqart Attaya that Abu-Ghazaleh Encyclopedia for IP Laws in the Arab countries is almost ready to be issued by Sader Publishers in Lebanon, according to the agreement concluded with them in this regard. In this period, ASIP has exerted significant efforts to obtain the most recent issuance of such laws, provided that this be followed by the issuance of Abu-Ghazaleh Encyclopedia IP for Arab Courts Prudence, which is still in progress.



23. A memorandum of understanding was finally signed by ASIP and the Office of Harmonization in the Internal Market (OHIM), which is concerned with the registration of industrial designs for the European Community, and is considered the official party in the EC that is entitled to register trademarks and industrial designs all over the EC countries. Registration in the Office shall provide protection in all member states in the EC and qualify for the privileges of the single filing and registration, which shall eliminate the need for registration in individual states. It also qualifies for making use of the same protection benefits and advantages, saves time, effort and fees, and eliminates the need for multilanguage translations, through using a single language.

Such memo would enable both parties to exchange expertise and information and benefit from services rendered by each of them in the field of the registration of trademarks and industrial designs whether in Arab or European countries or any place around the world where there is a representative office for ASIP.

24. The relationship between ASIP and the Legal Research and Consultancy Center – Sader Publishers.

- Pursuant to the distribution contract concluded between both parties, Sader Publishers received from ASIP 201 copies of Abu-Ghazaleh Intellectual Property Dictionary.
- Mr. Rani Sader said that the process of distributing the Dictionary in the Arab markets has been launched, and that part thereof will be sent to the book exhibitions regionally held in Arab countries.
- It was considered that both the distribution contract regarding Abu-Ghazaleh Intellectual Property Dictionary and the publishing and distribution contract regarding Abu-Ghazaleh Encyclopedia for Arab Courts IP Prudence permit the e distribution through AMAZON.com company. The following numbers were assigned for the sale:

Abu-Ghazaleh Intellectual Property Dictionary No. 99536600402
Abu-Ghazaleh Encyclopedia IP for Arab Courts Prudence No. 99536600304

It was agreed that the implementation of e distribution with AMAZON.com be started immediately and according to the amounts available at Sader Publishers.



- ASIP sent the latest updates of IP laws in Arab countries and all related treaties to Sader Publishers as it was agreed upon.
 - The initial drafts of Abu-Ghazaleh Encyclopedia for IP Laws in the Arab countries were revised, and it was decided to improve its quality. In order to enrich and improve the Encyclopedia, a discussion was made on the possibility of adding legislative books to the encyclopedia content. ASIP has received drafts for the encyclopedia cover together with its technical description so that it makes its final selection.
 - RANI Sader said that he contacted the USPTO, OHIM and WIPO in his capacity as Chair of Sader Publishers, and member of ASIP for the purpose of studying the possibility of cooperating with them concerning the establishment of the Arab institute for intellectual property. He also contacted the office of His Royal Highness Prince Walid Bin Talal to discuss local cooperation potentials in Lebanon.
 - Mr. Hemlqart Attaya, ASIP's member, works with the Arab League through the Printers Syndicate, the Chamber of Industry and Commerce, and the competent ministry in Lebanon to organize the participation of ASIP in Frankfurt Conferences.
 - Mr. Hemlqart Attaya, ASIP's member, said that the preparation of the invitation paper has been completed in addition to an introductory paper of each of the organizing parties of the IP Week Conference to be held in Beirut (on copy rights and neighboring rights). With the aim of developing a file to be delivered to granting parties together with the Conference schedule. It was also agreed to organize a web page dedicated to the Conference schedule in order for interested parties to consider and to facilitate the marketing of the Conference.
25. May 27, 2004: In coordination with ASIP, OHIM will hold a seminar in Cairo on how this office is operating and what services it offers to clients in foreign countries, with regard to the uniform registration at minimum cost, and OHIM relation with ASIP, in addition to many other things.
26. The European Patent Office (EPO) will organize jointly with the Academy of Scientific Research and Technology of Egypt (ASTR) and the Arab Society for Intellectual Property (ASIP) a regional conference about the Industrial Property System and Innovation Promotion. The Conference shall take place in the Grand Hyatt hotel in Cairo, from 7-10 June 2004. The (EPO) is sponsoring this event entirely.



Training Courses During 2003

1) (March 25 – 27, 2003) – Amman: A training course entitled “The Role of Litigation In Intellectual Property”:

Enhance participants’ understanding abilities of the nature of litigation in intellectual property, appeal types and procedures, evidence concept and types, infringements and fair compensations.

2) (April 8 –10, 2003) – Amman: A training course entitled “Contracting Rights and Dispute Settlements in Intellectual Property Rights”:

Introduce participants to the legal concepts of contracts, their objectives, contracting parties and contracting subject, and identify the producer, its use, its utility right and the method of dispute settlement in case a dispute arises among contracting parties.

3) (May 7 – 8, 2003) – Amman: A training course entitled “Domain Names and its Conflict with Trademarks”

- Introduce participants to the importance of legal issues raised by the Internet in general, with a particular focus on domain names.
- Provide an overview on the most important issues related to domain names, in terms of their types, registrars and procedures of registration.
- Examine disputes between domain names and trademarks in the cyber space, and the reasons of such disputes.
- Introduce parties who are responsible for the settlement of domain names disputes, in addition to introducing the Uniform Domain-Names Dispute Resolution Policy applied by such parties.

4) (December 13 – 15, 2003) – Amman: A training course entitled “Trademarks”

Introduce participants to the concept of trademarks, their legal status being a form of intellectual property, in addition to specifying trademarks types, protection standards, trademarks use requirements and the method of registering them.



ASIP's Publications

❖ ASIP's Membership Guide

This guide includes most information related to the Society regarding its establishment, objectives, how to join its membership and joining conditions. It provides the reader with a clear idea of membership and its advantages. A membership application is attached for those interested.



❖ Intellectual Property Expert Program Guide

This guide contains all the information related to the Intellectual Property Expert Program, examination method, curriculum, educational material, the method to register in the program, and a special subscription form to the program under preparation in coordination with WIPO.



❖ ASIP's Brochure

This brochure briefly addresses all the information included in ASIP's Membership Guide. It consists of two pages only and sets out the Society's objectives, ambitions, establishment and registration method.



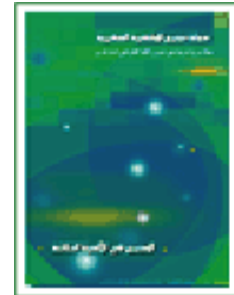
❖ Lectures on Intellectual Property

This book consists of a collection of lectures delivered by ASIP's Chairman, which address all aspects of IP protection at local, regional and International levels.



❖ Intellectual Property Protection Magazine, Issues 1988-1999

A quarterly magazine which used to be issued by the Society, but was stopped since the beginning of the year 2000, and it was replaced by the Monthly Bulletin, in order to keep pace with the developments of this era by turning to electronic publication. These issues may be obtained from the Society's management.



❖ The Monthly Bulletin

A free monthly electronic bulletin that is sent to all ASIP's members from all Arab countries. It covers all IP protection related local, Arab and world developments. In addition, specialized articles and research composed by experts and members of ASIP are published in such bulletin.



❖ Intellectual Property Laws in Jordan

ASIP has compiled all the IP related laws valid in the Hashemite Kingdom of Jordan in a book and issued it as one of its publications in both Arabic and English.



❖ Intellectual Property Laws in the Arab Countries -in Arabic Language

In cooperation with its representatives in various Arab countries, ASIP compiled and published all the IP related laws in those countries. Such laws were placed on ASIP's website to popularize the benefit among members and those interested in IP.



❖ Training Courses Guide

This guide includes all the materials and programs of the training courses related to IP protection aspects, which are held by ASIP through successive courses along the year. It's worth mentioning that this guide is yearly amended according to ASIP's continuous training and teaching plan and the new courses to be held.



❖ IP Related Court Rulings in the Arab Countries Volume (In Progress)

This volume will be the result of a great effort exerted by ASIP through compiling and publishing all IP related court rulings in the Arab countries. It will be issued as one of ASIP's publications in coordination and cooperation with a Lebanese publishing house in order to make it available for all interested parties.

❖ Abu-Ghazaleh Intellectual Property Dictionary

This dictionary is ASIP's most recent achievement. It contains 6.000 words and terms and it covers all intellectual property terms (trademarks, patents of invention, copyrights and industrial drawings and designs), in addition to terms used in information technology, basic communications and e-commerce, International trade system, globalization system and International treaties and conventions. This dictionary is the fruit of an integrated teamwork of specialists and experts under the supervision of Chairman Mr. Talal Abu-Ghazaleh. It also represents a new addition to improve the performance level in the field of rendering IP related services in the Arab World.



❖ The Educational Material Book for Intellectual Property Expert Program (In cooperation with WIPO) Policy, Law and Use- (In Progress)



This is the curriculum for qualifying an IP expert, which is prepared in coordination and cooperation with WIPO. This educational material is derived and translated from WIPO Intellectual Property Handbook: Policy, Law and Use provided by WIPO in its capacity as an educational organization. This material is to be taught by specialized teachers in IP.

This book consists of 448 pages divided into 7 chapters as follows:

- **Chapter 1**
The Concept of Intellectual Property
- **Chapter 2**
Fields of Intellectual Property Protection
- **Chapter 3**
The Role of Intellectual Property in Development and WIPO's Development Cooperation Program
- **Chapter 4**
Enforcement of Intellectual Property Rights
- **Chapter 5**
International Treaties and Conventions on Intellectual Property
- **Chapter 6**
Intellectual Property Administration and Teaching
- **Chapter 7**
Technological and Legal Developments in Intellectual Property.



ASIP's Proposed Strategic Plan for the Years 2004-2005

ASIP's strategic plan for 2004-2005 includes clear steps and firm foundations for the next stages so that the major goal of this plan shall be the accomplishment of ASIP's objectives and the overcoming of the obstacles that prevented the accomplishment of these objectives as required locally and globally (whether administrative, informational, educational, financial, technical, marketing or others)

This plan addresses the realization of strategic objectives and trends through which ASIP's activities and services can be developed and its role in the fields of its discipline can be activated. It also handles membership marketing and development, income resources development, attaching mailing list, ASIP's publications development, ASIP's website information supply, educational, cultural and training programs development, weaknesses handling and ASIP's budget preparation for the years 2004-2005.

► First: Strategic Trends and Objectives Realization

The main objective of ASIP establishment is to develop and promote the concept of intellectual property rights protection in the Arab World through wide regulatory, educational and tutorial steps at the Arab and International levels through the following activities:

- Develop and encourage the issuance of laws related to IP activity and help explaining, updating and implementing those laws in the optimal manner.
- Enhance the general concept of IP activity, and upgrade the awareness of the necessity of implementing the protection bases in the concerned parties in the Arab World.
- Contribute, efficiently, in the effort of unifying Arab legislations in the field of IP, and updating and developing commitments and charters concluded between countries in accordance with International conventions in the field of IP protection.
- Educate the Arab public whether consumers, producers and importers of IP concept through all available means and methods such as specialized audio, written, or visual media, and through related conferences, seminars, researches, and studies, in addition to e-mail.



- The International trend towards the demonstration and diversification of ASIP's membership through expanding International support, in the fields of education, information, services, and the quality of new members at the International level as being a global strategic trend.
- The International trend towards developing ASIP's policy and attitudes regarding issues of main IPRs and related issues at the International level.
- Enhance IPRs impact at the International level by supporting the implementation of ASIP's attitudes and policies through treaties, legislations, regulations, and issues at this level.
- Strengthen and expand ASIP's communication network at the International level in different fields including legislative, regulatory and judicial developments.
- Develop and support ASIP's policies and attitudes regarding IP protection and related issues at the International level, including:
 - Developing, supporting, coordinating, and conforming IP laws and procedures around the world.
 - Developing and supporting policies and attitudes regarding IPRs related Internet laws, including domain names and domain name management, in addition to cooperating with organizations responsible for gTLDs and ccTLDs and similar organizations.
 - Developing and supporting the policies and attitudes to promote the implementation of protection against trademark piracy and counterfeit and taking actions to increase governmental procedures against pirates and counterfeiters.
 - Evaluating the International decrease in IPRs protection and developing and supporting policies and attitudes in order to enhance the implementation of a balanced decrease in protection.
 - Evaluating IPRs protection against parallel import operations at the International level, and developing and supporting the policies and attitudes to enhance the implementation of a balanced protection for those rights.
 - Evaluating the International effect of geographical indications and developing and supporting the policies and attitudes to



enhance the development of a balanced protection for IPRs in relation to geographical indications.

- Develop a wide range of effective mechanisms to support the interests of IPRs owners at the International level, and take the guiding initiatives towards the use of legally, regulatory and judicially appropriate methods valid in the country or region under consideration.
- Seek to develop tight ties with national and International IP bodies and organizations at World level, and increasing ASIP's participation in governmental forums, among governments, in legislative and regulatory hearing sessions and in court proceedings where possible.
- Regulate, activate, upgrade and stimulate IP protection profession through specialization, studying and awareness of the importance of this profession in serving the nation, citizens and society at local, Arab and International levels.
- Train Arab professionals and staff qualified in the IP field to benefit all concerned parties.

The realization of such objectives requires effort, perseverance, large material, moral and cultural potentials and Arab and International communication at the highest levels. The success of this work plan depends on the speed of realizing such objectives, their mechanism of implementation and following them up to reach the expected target.

► **Second: ASIP Marketing**

In order to market the Society and, accordingly, increase the number of its members and associates, it is necessary to implement an appropriate marketing plan in accordance with the modern scientific means, through the following:

- Highlighting the role of the Society, its objectives, the purpose of its establishment, its location, membership and affiliation methods, and any other useful information, through all available mass media, especially through its website. Such information shall be continuously updated.
- Announcing on regular basis the Society's activities and achievements, wide progress, meetings, conferences, seminars and other activities, which are carried out or sponsored through different mass media.



- Publishing scientific articles and researches in the name of the Society in widely spread newspapers to clarify the concept of IP and its applications in different areas where ASIP may currently exist or in the future, and develop ASIP's website and connect it with other websites visited by the largest number of readers interested in IP. Such actions would positively reflect on the increase of membership rates in ASIP.
- Contacting the universities and the academic institutions concerned with the teaching of IP subjects, establishing cooperation with them, providing them with all the information they need in this field, asking them to disseminate such information on students and inviting them to join the Society.
- Attracting and maintaining regular and varied International memberships, focusing efforts on geographical regions not sufficiently represented in ASIP's membership.
- Effectively including universities and academic institutions as members in ASIP and sustaining their membership through the development of appropriate membership programs, advantages, services and categories.
- Maintaining ASIP's financial power through successful publications and software, through an effective structure to collect dues and through the intensive utilization of resources.
- Implementing an annual and strategic planning process that should be strong, regular, organized and sustained.
- Selecting and implementing procedures that encourage the determination and development of ASIP's management in the future, and ensure that the members of this management will be faithful to the Society, in addition to exerting more efforts to develop a diverse International leadership at all levels in the Society.
- Satisfying the members through their participation in the committees that are supposed to emerged from ASIP's management and improving the effectiveness and competence of the duties carried out by these committees through:
 - Increasing the International diversification in the committees' membership.
 - Encouraging the comprehension of the committee nomination process, and providing all members with such chance.



- Developing programs to introduce the committee members' contributions and expanding those programs at all levels.
- Improving ASIP's performance, correspondence, and the provided services to the members through the most efficient use of communication technology, through the following:
 - Enabling and encouraging more International participation at each level of ASIP's activities levels through the efficient use of communication technology, and making ASIP's website a comprehensive source for information about the Society, its members, programs, publications, committees and other activities.
 - Promoting the Society's activities and offering new mutual chances on networks serving the members' interests through the use of communication technology to allow the gathering and sharing of information and more effective connection.
 - Boosting the quality and success of ASIP's programs and publications. In addition to exerting efforts to develop and update the members' biographies through the implementation of a comprehensive membership database including the members' data, e.g. records of their practical life, speeches, publications, participation in committees and other fields of experience.
- Enhancing ASIP's relationships with its members and associates through communicating with them, providing them with information on the Society, inviting them to participate in its activities, providing ASIP's bulletin with meaningful articles and subjects in order to publish them and spread the benefit to all parties, and solving any problem which may arise regarding ASIP's relationship with its members and associates.
- Marketing ASIP's qualifying program "IP Expert", the methods that ensure obtaining this qualification and how to get information on this program. In addition to inviting those interested who meet the requirements of such qualification to register without delay through the centers that represent ASIP in different regions. Necessary consideration shall be paid to this issue as it increases the number of subscribers in ASIP's membership.
- Widely disseminating ASIP's brochure and monthly bulletin on members and others interested in ASIP's activities, via e-mail or



ordinary mail, as appropriate, or through ASIP's representation offices.

- Continuously updating ASIP's mailing list, and invite ASIP's representatives to provide the management with any new information about individuals and institutions in each region in order to provide them with all developments in relation to ASIP. This will increase their interest and willingness to obtain ASIP's membership. The mailing list shall include concerned ministries and departments, IP related governmental and private institutions (e.g. scientific research centers, patent offices, trademark offices, health organization authorities, judicial studies centers and others), and concerned consulates of embassies in that country.
- Contacting directly with the educational institutions and universities in the Arab countries, in addition to figures of high scientific positions, attorneys, judges, bar associations and other important figures in IP field, either by visits or official invitations, in order to clarify ASIP's objectives and purposes, and the importance of participating in it, which would increase the number of ASIP memberships.
- Continuously updating ASIP's publications, specially the brochure and the monthly bulletin, to introduce all the interested to the latest ASIP developments and any other publication issued it such as IP Dictionary, How to Become an IP Expert, IP Laws Guide in the Arab Countries, etc.
- Improving ASIP's management level, by studying other similar societies' conditions in the region in terms of their membership fees and the advantages they offer to their members

► **Third: Income Resources Development**

It's important to seek the development of ASIP's income resources by increasing its revenues and, accordingly, helping to answer its growing and multilateral needs, as the majority of income is currently generated from membership and affiliation fees and member's donations. This can be realized through the following:

- Publishing scientific works against payment, to encourage science and scientific research in the field of IP as one of ASIP's main objectives.
- Organizing and arranging scientific meetings, such as seminars and conferences, and preparing appropriate scientific papers of research



in return for specific fees that may be considered as revenues for the Society.

- Seeking assistance from International institutions with the aim of enhancing awareness of the importance of providing International protection for IP (inventions, trademarks and industrial marks, industrial designs and models, copyrights, and protection against unfair competition), improving IP protection legislations, and Internationally unifying them.
- Obtaining subsidies from the concerned departments and institutions in the Arab countries to exert efforts to encourage scientific research and professional training for all those who work in IP protection field.
- Duplicating services, improving ASIP's performance level, and obtaining the largest possible number of International memberships in ASIP that may help it expand and spread, and hence, increase the number of its members and its income.
- Managing and investing ASIP's finance in fields that generate benefit and are included in ASIP's purposes such as: training, educational and cultural projects, higher studies, and IP related specializations.
- Concluding cooperation agreements with parties and institutions concerned with IP in the world, in order to benefit from them and disseminate this benefit on members as individuals or institutions.
- Establishing an arbitration center to settle IPRs related disputes through raising the level of awareness for the necessity of using alternative mechanisms to solve disputes as considered practical and effective options in the world for disputes settlement, through:
 - Developing and implementing educational programs and materials that are appropriate for the parties concerned with IPRs and any party interested in dispute settlement regarding these rights by alternative methods.
 - Sustaining ASIP as a neutral body, which effectively settles disputes in the IP field and related disputes through alternative methods.
- Following up the collection of ASIP's membership installments, and handling any reasons for not complying with payment in the specified date.



- Benefiting to the maximum from meetings, seminars, lectures and interviews carried out with ASIP's Chairman in visual and audio media, and exploit such occasions to increase ASIP's members and thus double its revenues.
- Benefiting from ASIP's Chairman presidency of local committees concerned with IP such as ICC IP Committees in Lebanon and Jordan to enhance ASIP's reputation and increase its members who are seeking to benefit from the seminars and lectures sponsored by such committees.
- Encouraging members to connect their websites to ASIP's website in return for a particular amount of money which is paid monthly to benefit from all materials placed on the website.

► **Fourth: Mailing List Follow-up and Update**

One of the efficient means to develop ASIP's operation is to improve communication methods with individuals and public and private institutions inside and outside the Arab World, and expand those methods by duplicating the number of individuals and parties interested in ASIP's IP related various specializations and activities, in coordination between ASIP's management and its representatives in different regions, who shall immediately notify the management of all changes in the addresses of the concerned parties, supplement and duplicate the mailing list through contacts, relationships, publishing and disseminating of information, brochures, magazines, and articles related to ASIP and its various activities. This may be achieved through the following:

- Designing an address follow-up and supplement form and sending it to ASIP's representatives in different areas to immediately fill it and send it back to ASIP's management.
- Conducting a field study, by ASIP's representatives in each area, on the local economic and social activities to benefit from it in determining the number and quality of potential memberships in the Society.
- Continuously providing ASIP's representatives with complete and new information on the Society's publications and activities to disseminate it on those concerned in each area, in order to expand their knowledge on ASIP and its news through their visits to ASIP's website.



- Providing ASIP's management, by its representatives, with the e-mails of all ASIP's members, associates and advocates to easily contact them, increase their number and add their names to the mailing list.
- Asking ASIP's members to provide the management with the names of their acquaintances or colleagues who meet ASIP's membership conditions and nominate them to the management.
- Dividing the areas in each country into industrial, commercial and agricultural, and services sectors, etc, developing appropriate plans to penetrate these sectors and familiarizing them with ASIP's activities and growing developments.

► **Fifth: ASIP's Publications Development**

ASIP's publications mean the guidebooks, brochures, magazines, bulletins, Abu-Ghazaleh IP Dictionary and the books issued monthly or periodically by ASIP, as appropriate, which need an intensive follow-up and a persistent study as they are considered one of the main entries to the local, regional and International community in order to introduce the Society, its achievements and ambitions to expand and diffuse. In implementation of the proposed follow-up and development process, within the work plan, the following practical steps should be taken:

- Conducting a comprehensive field study on the status of current publications issued by ASIP, evaluating them and suggesting the appropriate solutions, which will help improve the general, level and content of each publication.
- Ensuring the delivery of the publications to each member who complies with paying the annual fees and renews his/her membership.
- Verifying the validity of addresses and continuously updating them to ensure that publications are quickly delivered to their destinations on time and on regular basis.
- Studying the issues selected to be examined in terms of their quality and compliance with ASIP's objectives, and ensuring their sufficiency to convince those interested in IP field, who are not members yet, to join ASIP's membership.



- Asking ASIP's members to provide the Society's monthly bulletin with appropriate subjects to assist in spreading science and knowledge.
- Ensuring that the monthly bulletin includes the latest developments and decisions issued by the Board of Directors that are suitable to be published as useful information for all readers.
- Expanding the basis of publications distribution to include non-members who are interested in IP field, to encourage them join ASIP's membership, through its website.
- Carrying out periodic statistics to acquire information on the quality of readers and whether they are members or not.
- Comparing ASIP's publications with the publications of other societies, especially International societies, working in the same discipline, to identify their quality, volume of distribution, and quality of readers, benefiting from those publications, and improving ASIP's publications.
- Assuring that ASIP's bulletin and publications cover and explain all the significant aspects in IP field in order to spread benefit on all readers.

► **Sixth: ASIP's Website Updating**

In keeping pace with modern technology, ASIP launched a website that will contribute to its introduction, its significance and achievements. This website needs to be supplied with new information and scientific and cultural developments which indicate ASIP's achievements and ambitions. Consequently, the proposed work plan should include the best scientific means and ways through which the website would be continuously updated and supplied with information, so as to be a scientific and cultural reference for those interested in ASIP's activities and increase the number of visitors to the website, such methods may include:

- Focusing the website's main material on the Society, its objectives and purposes to introduce the visitor to such information and attract his attention.



- Presenting the information on the website in an attractive manner and under titles that urge the reader's curiosity to look through the website.
- Continuously supplying the website with all developments on IP science, developments and amendments.
- Covering the latest IP related decisions issued by courts in different areas.
- Covering the latest ASIP's achievements through its scientific and cultural progress and the realized results.
- Continuously announcing the most significant publications issued by ASIP on the website, such as: IP Expert Guide and Abu-Ghazaleh IP Dictionary, and Laws Guide, etc.
- Including the addresses of correspondents and ASIP's representatives in different areas and the services they may render regarding ASIP's activities.
- Including an invitation to all interested in ASIP's activities whether academics, university students, industrialists, professionals and others, to join ASIP's membership through a membership subscription form placed on the website.
- Focusing, on the website, on continuous information on the training courses programs organized by ASIP, their contents, attendance, lecturers, certificates, and any other additional information in this respect.
- Inviting IP experts, through the website, to deliver lectures in the training courses, seminars and meetings conducted by ASIP, to benefit from their experience.
- Inviting, through the website, those interested in studying at the Society to subscribe and obtain IP Expert Certificate, along with a detailed explanation for the advantages of this certificate and how to obtain it.
- Publishing abstracts of the Chairman's lectures, speeches, and scientific interviews broadcasted on TV channels on the website, and highlighting their importance.
- Including a general questionnaire addressed to public who visit the website to identify advantages and disadvantages of ASIP, as others



- see it, in order to benefit from the results and duly handle such disadvantages.
- Inviting members to use the website to advertise their publications and any work they may issue on the “Worth-Buying Publications” page on the website or on “What’s New” page in return for determined amounts as stated in our publication prices list.
- Making ASIP’s website a major educational and informational source for members, with essential contents such as: IP related laws’ sources that may be looked for, and legal research sources.

► **Seventh: Continuous Training and Education Programs Development**

One of ASIP’s important objectives is to disseminate IP science and knowledge at the widest level through continuous training and education. In order to spread benefit, the published information should be exciting and original and should be presented in a new and developed scientific method. Therefore, it’s necessary to develop our information and programs through ASIP’s next proposed plan as follows:

- Obtaining the best and the most comprehensive and spread scientific references in the IP field to make use of them in disseminating the benefit on all concerned parties.
- Continuously reviewing the latest IP related information through the Internet, bulletins and data, and the relative laws in different countries at local and International levels.
- Updating the available information at the Society on IP, its laws and the provisions issued in this regard, and developing the appropriate mechanisms to duly distribute them.
- Implementing a plan for ASIP’s IP related proposed training courses after having it approved by the concerned parties, circulating it and advertising it at the widest scope.
- Encouraging the conduct of scientific research which aims at highlighting the effects that may result from implementing IP laws in the Arab World and at the International level.
- Increasing the number of IP related meetings and scientific and cultural seminars, which are held under ASIP’s direct sponsorship,



- and inviting the largest possible number of interested parties to attend such meetings and seminars.
- Conducting an educational course for ASIP's representatives in different areas to brief them on the best methods to foster ASIP's activities in different fields, within a plan which is both scientific and studied, and which aims at marketing ASIP's membership.
- Assuring, through the local concerned authorities, the possibility to cooperate in conducting and organizing seminars, workshops or training courses for the purpose of enlarging and activating ASIP's role and activities in each country, and informing them of the good relationships with International institutions and organizations that ASIP enjoys, and which may be useful for the public interest of each country.
- Constantly providing education, information and excellent services in regard to IPRs and other related issues to ASIP's members, professionals specialized in IPRs, governmental officers and others.
- Conducting meetings, forums and seminars, in addition to other useful programs on IP and related subjects.
- Expanding the number of programs directed towards the public interested in IPRs whether locally or regionally, novices, experts, lawyers and trademark managers.
- Substantially increasing the number of programs in the Arab World, and providing more local and regional subjects, where appropriate.

► **Eighth: ASIP's Weaknesses Handling**

Since its establishment in 1987, ASIP has faced many turning points and has achieved many developments in its progress to promote its position in the IP field in the Arab World, and to provide the appropriate spheres for the discussion and development of the laws governing activities of this important field at local and International levels. Mr. Talal Abu-Ghazaleh's efforts, including his intensive contacts and several meeting with the practitioners of this profession and the officials in concerned International organizations, unions, and parties, resulted in highlighting the society's name, bringing it into the light to reach this wide reputation and popularity. However, there are still many weaknesses in its progress since its establishment until now, which must



be handled by looking back to explore, study and analyze these weaknesses, as follows:

- Exploring the quality, level and education of the interested people in joining ASIP, discovering ways and methods to contact them and providing them with complete information on ASIP, its objectives and activities.
- Exploring the members' views, studying them, analyzing them and taking the right decisions to adjust the situation, through preparing a general questionnaire about ASIP's progress and distributing it on its members.
- Exploring, through personal visits, meetings, seminars and lectures, the views of the public regarding ASIP and its achievements, verifying whether such achievements were within the required level during this period of ASIP's age.
- Studying the reasons of the weakness in ASIP's revenues, collected from members, and trying to answer clear and specific questions about the reasons of payment hesitation of ASIP's fees, verifying if it could be the result of ASIP's weak achievements; and addressing such issues.
- Studying the appropriate means to attract the IP foreign experts, who live in the Middle East, to join the Society's membership, to benefit from their knowledge and expertise and to give ASIP more power and diffusion.

► **Ninth: ASIP's Budgets Realization**

The realization of ASIP's budgets depends on many essential elements, which may be summarized as follows:

- Benefiting from the positive and the negative factors which affected ASIP's progress during the previous years in improving its reputation and developing its activities.
- Preparing the appropriate circumstances that help expand the familiarity of ASIP through the media and intensify the interviews, meetings, occasions and seminars.



- Making use of the members' comments and directions, which aim at improving ASIP's performance level and avoid its disadvantages.
- Permanently updating information about ASIP through its website, and supplying it with new and interesting news that attract the reader to know ASIP's news and, accordingly, raise the number of members.
- Intensifying the training courses held by ASIP in different Arab countries and announcing them and their details to gain more interested participants from the Arab countries.
- Carrying out continuous comparisons and statistics between ASIP's achievements and its valuable services and information; and what the other similar societies provide in other countries, especially foreign countries, and benefiting from such information to improve ASIP's performance.

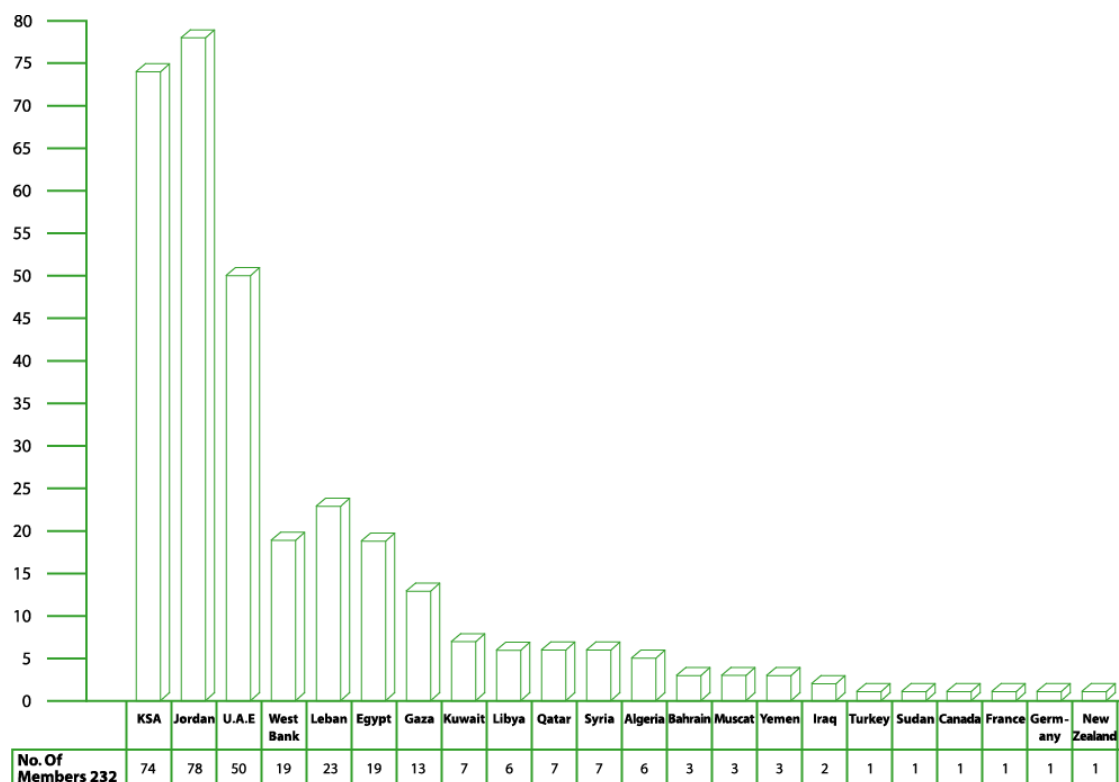




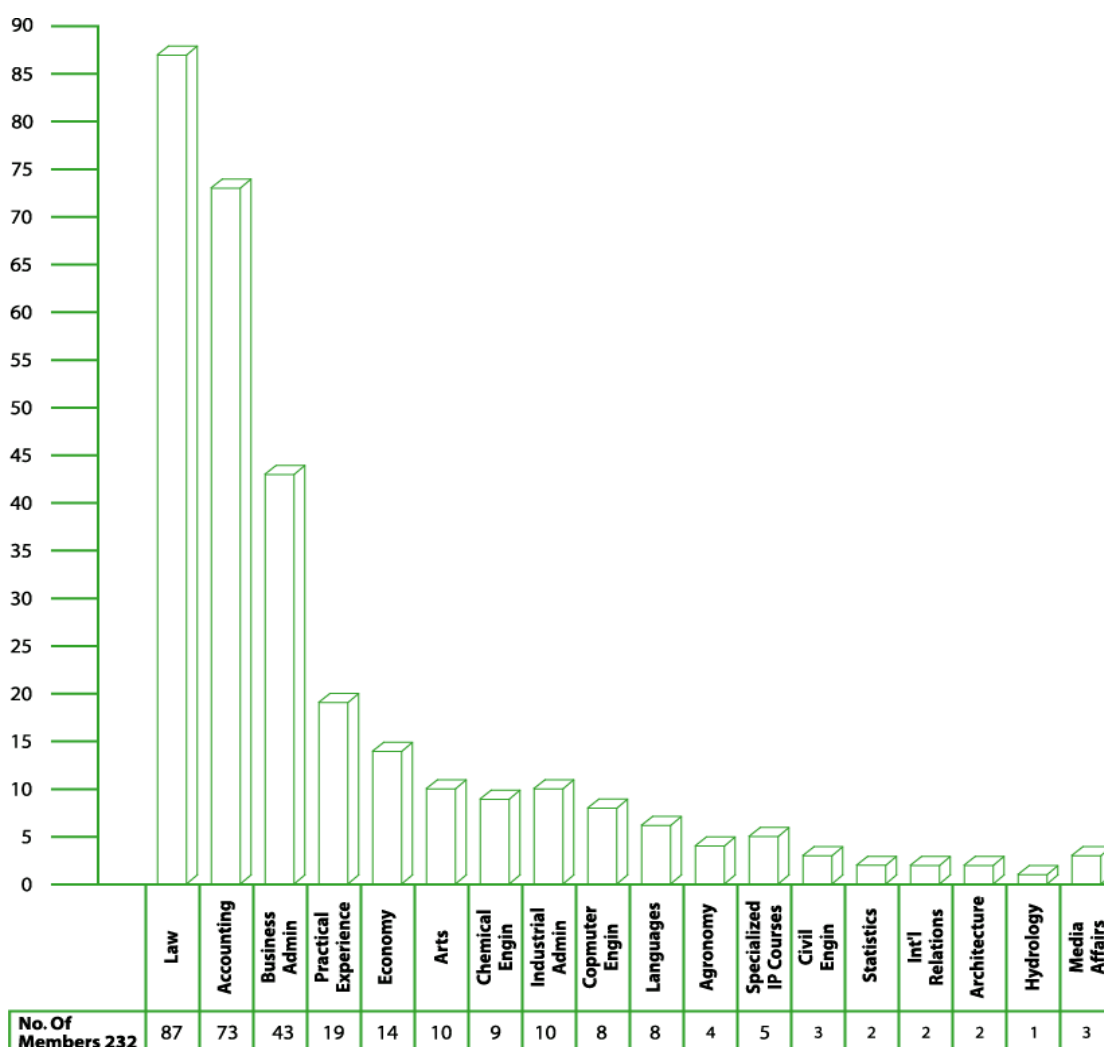
Appendices and Attachments



Analytic Statement of the Total Number of Members from Each Country 31/12/2003



Analytic Statement of the Members by their Educational Qualification 31/12/2003





Analytic Statement of Annual New Members from each Country 31/12/2003

Country	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2001	2001	2002	2003	Total
Jordan	11	-	2	-	9	5	2	-	2	4	16	16	-	-	-	12	22	101
Syria	-	-	-	-	2	-	-	-	1	-	2	2	-	-	-	-	-	7
KSA	14	-	-	1	-	1	1	-	-	-	3	9	-	-	-	27	13	69
Egypt	9	-	2	-	1	-	-	-	-	2	1	9	-	-	-	3	3	29
Sudan	2	-	-	-	-	-	-	-	-	-	-	1	-	-	-	-	-	3
U.A.E.	6	-	-	1	-	-	-	1	-	-	1	3	-	-	-	9	1	22
Qatar	1	-	-	-	-	2	-	-	-	-	-	3	-	-	-	-	-	6
Yemen	3	-	-	-	1	-	-	-	-	-	-	4	-	-	-	-	1	8
Bahrain	3	-	-	-	-	-	-	-	-	-	-	3	-	-	-	-	-	6
Oman	2	-	2	-	-	-	-	-	-	-	-	1	-	-	-	-	-	5
Libya	1	-	-	1	-	-	-	-	-	-	-	-	-	-	-	5	-	7
Lebanon	2	-	-	2	-	-	-	-	-	2	-	-	-	-	-	11	5	22
Kuwait	11	-	-	-	-	-	-	-	-	4	-	6	-	-	-	1	-	20
Morocco	-	-	-	-	-	-	-	-	-	1	-	-	-	-	-	-	-	1
Algeria	-	-	-	-	-	-	-	-	1	-	-	-	-	-	-	1	2	4
Palestine	-	-	-	-	-	-	-	-	2	-	7	-	-	-	-	13	2	23
Tunisia	-	-	-	-	-	-	-	-	2	-	2	-	-	-	-	-	-	4
Iraq	1	-	-	-	-	-	-	-	-	-	-	2	-	-	-	1	-	4
Germany	4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	4
Iran	-	-	-	-	-	-	-	-	-	-	1	-	-	-	-	-	-	1
India	-	-	-	-	-	2	-	-	-	-	-	-	-	-	-	-	-	2
Switzerland	-	-	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	1
Total	70	-	6	5	13	11	3	1	9	13	33	59	-	-	-	83	49	323

List of Members

Member Name	No.	City	Subs. Date	Classification	Status
Talal Abu-Ghazaleh	1	Amman	1/1/1987	Individuals	Chairman
Ibrahim A. Al-Afaghany	3	Khobar	1/1/1994	Individuals	Associate
Ahmad S. Yousef	6	Alexandria EG	2/28/1987	Individuals	Associate
Attorney- Basil Bustamy	17	Amman	2/28/1987	Individuals	Honorary Member
George Seryani	26	Damascus	9/23/1991	Individuals	Associate
Hazim T. Al- Ena je	27	Bassrah	2/28/1987	Individuals	Board Member
Habeeb J. Antoun	28	Beirut	1/1/1998	Individuals	Associate
Hamdy Jaber	32	Alexandria EG	2/28/1989	Individuals	Associate
Khalid M. Safariny	35	Ras Al-Khaimah	1/1/1998	Individuals	Honorary Member
Ziad A. Eidah	45	Dubai	2/28/1987	Individuals	Associate
Saleh A. Al-Umleh	56	Auckland	1/20/1987	Individuals	Associate
Tala't Zein	62	Ras Al-Khaimah	2/8/1987	Individuals	Associate
Abdul-Rasoul A. Reda	67	Kuwait	2/8/1987	Individuals	Honorary Member
Ali M. A;-Rudwan	80	Kuwait	2/8/1987	Individuals	Associate
Amro Al-Deeb	81	Alexandria EG	2/8/1987	Individuals	Associate
Fathi Z. Abu-Ne'meh	89	Sana'a	2/8/1987	Individuals	Associate
Mohammed J. Shalabi	102	Amman	2/8/1987	Individuals	Secretary
Mohammed R. Doofesh	104	Amman	2/1/1987	Individuals	Treasurer
Mohammed M. Qasim	113	Amman	8/14/1991	Individuals	Member
Mohammed Y. Mohammed	116	Khartoum	7/4/1987	Individuals	Associate
Marwan Abu-Sahyoun	120	Abu-Dhabi	2/8/1987	Individuals	Associate
Nasir Ali Al-Kadseh	129	Riyadh	2/8/1987	Individuals	Associate
Huda Abdul-Hadi	137	Alexandria EG	2/22/1987	Individuals	Associate
Hisham M. Al-Deeb	138	Alexandria EG	3/17/1989	Individuals	Associate
Wahib Anwar Y. Al-Zoqary	140	Khobar	2/27/1987	Individuals	Associate
Ziad A. Kaldary	147	Dubai	3/1/1987	Individuals	Associate
Luay T. Abu-Ghazaleh	156	Amman	6/18/1991	Individuals	Associate
Fouad Bustany	157	Paris	7/1/1991	Individuals	Associate
Mohammed A. Al-Athmeh	158	Damascus	10/11/1995	Individuals	Associate
Samar A. Al-Labbad	164	Cairo	2/8/1987	Individuals	Board Member
Ali A. Al-Swelim	165	Riyadh	5/17/1993	Individuals	Associate
Dr. Dieter Behernis	170	Aachen	1/1/1987	Adm. Body	Board Member
Mohammed K. Hasouneh	182	Jerusalem	9/16/1995	Individuals	Associate
Nasha't M. Bakri	188	Kuwait	3/25/1996	Individuals	Associate
Arab Co. for IP	192	Amman	3/1/1997	Companies	Member



Samer Faroun	201	Riyadh	12/4/1997	Individuals	Associate
Nabil Salameh	204	Montreal	4/25/1994	Individuals	Associate
Tariq S. Mustafa	207	Riyadh	12/4/1997	Individuals	Associate
Samir M. Al-Shamaileh	216	Amman	12/4/1997	Individuals	Associate
The Higher Council for Science & Technology	217	Amman	1/1/1998	Companies	Member
Ahmed A. Al-Qari	219	Sharjah	5/19/1997	Individuals	Associate
Abdulla Bin M. Al-Naseri	222	Riyadh	1/1/1998	Individuals	Member
Sameh Touban	223	Jeddah	5/22/1999	Individuals	Member
Sufyan A. Obeidat	229	Amman	7/10/1997	Individuals	Associate
Mahfouz M. Bin Mahfouz	230	Dammam	7/9/1997	Individuals	Associate
Free Zones Corporation	233	Amman	8/28/1998	Institutions	Member
Mare'y M. Bin Mahfouz	236	Dammam	11/30/1998	Individuals	Member
Ahmed Y. Khalawi	238	Jeddah	12/1/1998	Individuals	Member
Ibrahim A. Al-Metref	239	Dammam	1/23/1999	Individuals	Regular
Mohammed A. Al-Nfouri	240	Jeddah	6/1/1999	Individuals	Member
Sae'd Bin N. Al-Khsebi	241	Ruwi	5/1/1999	Individuals	Member
Abdulla Al-Falaj	242	Riyadh	4/12/1999	Individuals	Member
Abdul-Basit Al-Baghdadi	245	Tripoli	7/4/1998	Individuals	Member
Ibrahim Bin H. Al-Subhi	248	Ruwi	5/1/1999	Individuals	Member
Yosriya Abul-Ez	250	Abu-Dhabi	2/26/2000	Individuals	Member
Asa'd A. Bakkar	254	Beirut	6/22/1999	Individuals	Board Member
Mohammed A. Al-Naqi	259	Kuwait	8/10/1999	Individuals	Member
Petra Tours & Travel Co.	260	Amman	8/3/1999	Companies	Member
Alaa' M. Abu-Odwan	261	Dubai	1/29/2002	Individuals	Member
Rasha M. Estetiyyeh	262	Amman	11/3/1999	Individuals	Member
Farouq A. Al-Hefnawi	264	Kuwait	1/25/2000	Individuals	Member
Mustafa Nasereddin	266	Amman	11/11/1999	Individuals	Member
Kabre'el Usy	267	Damascus	12/22/1999	Individuals	Member
Hassan J. Thahir	269	Sharjah	2/10/2002	Individuals	Member
International Chamber of Commerce/ Jordan	270	Amman	1/31/2000	Companies	Honorary Member
Ali M. Bedwan	272	Gaza City	2/2/2002	Individuals	Member
Riyan H. Al-Quwetly	278	Beirut	3/27/2000	Individuals	Member
Saleh M. Al-Khader	281	Riyadh	5/23/2000	Individuals	Member
Jamal H. Al-Najjar	282	Dubai	4/8/2000	Individuals	Member
Ja'far M. Saleh	283	Dubai	4/8/2000	Individuals	Member
Rouhi Al-Ba'lbaki	287	Beirut	5/10/2000	Individuals	Member
Yasir A. Al-Mhemed	290	Riyadh	7/11/2000	Individuals	Member
Sameha Al-Qalyoubi	294	Cairo	1/1/2000	Individuals	Honorary Member
Fareh Abu-Medyyen	295	Ramallah	1/1/2000	Individuals	Honorary Member
Hameed Mamdouh	296	Cairo	1/1/2000	Individuals	Honorary Member
Sharif Sa'dalla	299	Cairo	1/1/2000	Individuals	Honorary



Mohammed Al-Halaeqa	300	Amman	1/1/2000	Individuals	Member Honorary
Mohammed D. Al-Shae'r	301	Manama	1/1/2000	Individuals	Member
Yousif Shehab Al-Bahr	304	Kuwait	1/1/2000	Individuals	Member
Omar Al-Zahi	308	Alger	1/1/2000	Individuals	Member
Khalid M. Solaiman	309	Riyadh	1/17/2001	Individuals	Member
Savola Group	310	Jeddah	1/16/2001	Companies	Member
Qusay T. Abu-Ghazaleh	311	Manama	2/4/2001	Individuals	Member
Mae'n A. Al-Khen	313	Riyadh	5/8/2001	Individuals	Member
Bahrain Center for Studies and Research	314	Manama	6/9/2001	Companies	Member
Hadi Shawarib	315	Amman	7/4/2001	Individuals	Member
Randa K. Al-Shae'r	316	Amman	7/4/2001	Individuals	Member
Akram Rabaj	318	Riyadh	7/8/2001	Individuals	Member
Ali Theeb Hamadah	319	Amman	8/15/2001	Individuals	Member
Tariq Z. Al-Khateeb	320	Cairo	8/13/2001	Individuals	Member
Mohammed M. Fawzi	321	Cairo	8/13/2001	Individuals	Member
Tariq M. Diab	322	Cairo	8/13/2001	Individuals	Member
Khalid A. Abdo	323	Amman	8/2/2001	Individuals	Member
Beesan Z. Al-Ramahi	324	Amman	8/6/2001	Individuals	Member
Nidal Nafe' Abu-Ghazaleh	325	Amman	8/16/2001	Individuals	Member
Ma'moun Al-Khouli	326	Dubai	9/17/2001	Individuals	Member
Fadi G. Qe'war	327	Amman	8/5/2001	Individuals	Member
Eman H. Joudeh	329	Jeddah	8/15/2001	Individuals	Member
Khader S. Joudeh	330	Jeddah	8/15/2001	Individuals	Member
Omar W. Al-Jaouni	331	Amman	8/9/2001	Individuals	Member
Omar N. Atout	332	Amman	8/8/2001	Individuals	Member
Abdul-Rahman Majdoub	333	Amman	8/9/2001	Individuals	Member
Ma'moun Z. Abu-Ne'meh	334	Amman	8/5/2001	Individuals	Member
Esam Al-Tameme	335	Dubai	9/26/2001	Individuals	Member
Jamal N. Al-Khalili	336	Amman	8/6/2001	Individuals	Member
Jamal S. Hamoudeh	337	Amman	8/6/2001	Individuals	Member
Riyad M. Al-Noubeh	338	Amman	8/6/2001	Individuals	Member
Mohammed T. Al-Rajabi	339	Amman	8/9/2001	Individuals	Member
Salim Abu-Ghazaleh	340	Abu-Dhabi	8/12/2001	Individuals	Member
Ibrahim A. Nakhaleh	341	Amman	8/9/2001	Individuals	Member
Ali I. Al-Biblawi	342	Cairo	9/16/2001	Individuals	Member
Ghassan Abu-Sahyoun	343	Dubai	8/29/2001	Individuals	Member
Mahmoud M. Al-Sabah	344	Amman	8/17/2001	Individuals	Member
Moutasem Abu-Ghazaleh	345	Sharjah	8/21/2001	Individuals	Member
Abdul-Majed M. Ali	346	Sharjah	8/13/2001	Individuals	Member
Sameh M. Sharshar	347	Cairo	8/11/2001	Individuals	Member
Omar M. Al-Jazi	348	Amman	8/18/2001	Individuals	Member
Akram N. Al-Raes	349	Beirut	8/27/2001	Individuals	Member
Ghassan S. Rabah	350	Beirut	8/31/2001	Individuals	Member
Khalid M. Abu-Osbeh	351	Jeddah	8/6/2001	Individuals	Member



Abdulla S. Hasayin	352	Sharjah	8/14/2001	Individuals	Member
Walid S. Bin Jama'n	354	Sharjah	8/14/2001	Individuals	Member
Abdul-Latif M. Sha'lab	355	Sharjah	8/14/2001	Individuals	Member
Abdul-Moue'n S. Jada'	356	Dubai	8/14/2001	Individuals	Member
Hamdan I. Solaiman	357	Sharjah	8/14/2001	Individuals	Member
Huda Barakat	358	Dubai	9/26/2001	Individuals	Member
Rami W. Banat	359	Dubai	9/3/2001	Individuals	Member
Esmat N. Fahmi	360	Dubai	9/2/2001	Individuals	Member
Khalid M. Abu-Zahir	361	Dubai	9/2/2001	Individuals	Member
Hani B. Badran	362	Dubai	9/1/2001	Individuals	Member
Yahia A. Nser	363	Dubai	8/3/2001	Individuals	Member
Zoheir K. Al-Nasir	365	Gaza City	9/6/2001	Individuals	Member
Tony M. Masa'd	366	Gaza City	9/6/2001	Individuals	Member
Jamil H. Al-Masri	368	Gaza City	9/6/2001	Individuals	Member
Ahed M. Al-Badri	369	Gaza City	9/6/2001	Individuals	Member
Amjad M. Al-Foqaha	370	Amman	9/5/2001	Individuals	Member
Anwar S. Daqqaq	371	Amman	9/5/2001	Individuals	Member
George W. Metri	372	Damascus	8/17/2001	Individuals	Member
Marwan M. Al-Sayiegh	373	Amman	10/6/2001	Individuals	Member
Fayiz Ez. Al-Mare'bi	374	Riyadh	10/6/2001	Individuals	Member
Habis H. Yousif	375	Riyadh	10/6/2001	Individuals	Member
Yousri M. Zedan	376	Riyadh	10/6/2001	Individuals	Member
Raja' M. Al-Jaouni	377	Amman	9/5/2001	Individuals	Member
Sharif M. Hanafi	378	Dubai	9/6/2001	Individuals	Member
Rae'd T. Ayoub	379	Abu-Dhabi	9/4/2001	Individuals	Member
Munier M. Hasan	380	Gaza City	9/6/2001	Individuals	Member
Hemlqart Attaya	381	Beirut	9/7/2001	Individuals	Member
Bashir M. Al-Shorafa	385	Gaza City	6/19/2001	Individuals	Member
Afaf Sha'sha'	386	Ankara	9/19/2001	Individuals	Member
Alexandra J. Al-Bouri	387	Amman	9/10/2001	Individuals	Member
Mohammed A. Al-Aidi	388	Gaza City	9/12/2001	Individuals	Member
Fouad M. Hararah	389	Gaza City	9/12/2001	Individuals	Member
Ma'moun A. Nawas	391	Riyadh	9/4/2001	Individuals	Member
Haitham O. Al-Taher	392	Riyadh	9/4/2001	Individuals	Member
Husam M. Abdul-Aziz	393	Riyadh	8/15/2001	Individuals	Member
Abdul-Karim Al-Jarousheh	394	Riyadh	8/15/2001	Individuals	Member
Food Systems Co.-Luxemburg	395	Amman	11/18/2001	Companies	Member
Ali Khamis Shaweesh	396	Riyadh	8/15/2001	Individuals	Member
Ashraf N. Assaf	397	Riyadh	8/15/2001	Individuals	Member
Eyad M. Hammad	398	Riyadh	8/15/2001	Individuals	Member
Marwan R. Al-Shareef	400	Riyadh	8/15/2001	Individuals	Member
Hussein Kh. Shehadeh	401	Kuwait	8/15/2001	Individuals	Member
Jamal a. Hajaj	402	Muscat	9/2/2001	Individuals	Member
Mustafa Manasrah	403	Amman	9/12/2001	Individuals	Member
Fadi H. Al-Dayeh	404	Doha	8/13/2001	Individuals	Member
Sami Y. Abdul-Wahab	405	Doha	9/10/2001	Individuals	Member



Jamal S. Matar	407	Sharjah	9/20/2001	Individuals	Member
Mohammed M. Esmail	408	Doha	9/11/2001	Individuals	Member
Fawaz S. Al-Nemer	409	Sana'a	9/10/2001	Individuals	Member
Samir M. Jomhour	410	Amman	9/5/2001	Individuals	Regular
Ja'far S. Al-Bath	411	Amman	9/13/2001	Individuals	Member
Hasan A. Dasouqi	412	Doha	9/13/2001	Individuals	Member
Ali H. Shalabi	413	Sharjah	9/15/2001	Individuals	Member
Hana' H. Dodeen	414	Sharjah	10/4/2001	Individuals	Member
Mohammed J. Naja	415	Gaza City	9/24/2001	Individuals	Member
Maha Y. Barzaq	416	Gaza City	9/29/2001	Individuals	Member
Hawazin N. Ajoub	418	Damascus	10/10/2001	Individuals	Member
Philadelphia University	419	Amman	10/3/2001	Institutions	Member
Amjad T. Al-Amad	420	Amman	10/13/2001	Individuals	Member
Chales Sha'ban	421	Amman	9/25/2001	Individuals	Member
Hani I. Haqi	422	Amman	10/16/2001	Individuals	Member
Ratib B. Al-Shalah	423	Damascus	10/25/2001	Individuals	Member
Abu-Elma'ati Mohammed	424	Dubai	10/2/2001	Individuals	Member
Khalid Kh. Meqdadi	425	Amman	10/28/2001	Individuals	Member
Esam M. Bder	426	Amman	10/27/2001	Individuals	Member
Jasir Kh. Tadros	427	Amman	11/1/2001	Individuals	Member
Mae'n Kh. Nasir	428	Ramallah	10/30/2001	Individuals	Member
Lana S. Tawasheh	429	Ramallah	10/30/2001	Individuals	Member
Khalil I. Shaheen	430	Dubai	11/5/2001	Individuals	Member
Eyad A. Al-Shalabi	431	Ras Al-Khaimah	11/6/2001	Individuals	Member
Basim Y. Abu-Shmaleh	432	Dubai	12/19/2001	Individuals	Member
Mohammed A. Odeh	434	Ras Al-Khaimah	11/6/2001	Individuals	Member
Derar G. Touma A'wes	436	Abu-Dhabi	11/6/2001	Individuals	Member
Hisham O. Sarhan	437	Dubai	12/19/2001	Individuals	Member
Mohammed Asfour	438	Amman	11/6/2001	Individuals	Member
Zarqa Camber of Industry	439	Zarqa	10/24/2001	Companies	Member
Jamal S. Al-Najjar	440	Amman	11/15/2001	Individuals	Member
Amjad M. Al-Husaini	441	Amman	11/15/2001	Individuals	Member
Awni Awad A. Ali	443	Dubai	11/17/2001	Individuals	Member
Lubna S. Abu-Salim	445	Amman	11/25/2001	Individuals	Member
Khalid A. shwereb	450	Alger	10/23/2001	Individuals	Regular
Saif R. Al-Shami	457	Dubai	11/12/2001	Individuals	Member
Palestinian Bar Association	458	Gaza City	11/28/2001	Institutions	Member
Abdul-Rahman Al-Nasir	459	Gaza City	11/28/2001	Individuals	Member
Basim Kh. Al-Wazir	460	Gaza City	11/25/2001	Individuals	Member
Mustafa M. Al-Housaini	461	Amman	12/11/2001	Individuals	Member
Modern Tech Corporation (MTC)	463	Gaza City	12/30/2001	Companies	Member
Sharhabil Y. Al-Zae'im	465	Gaza City	1/13/2002	Individuals	Member
Ablah M. Al-Nashashibi	466	Gaza City	1/3/2002	Individuals	Member
Fadi A. Al-Jurdi	467	Beirut	12/7/2001	Individuals	Member
Mohammed Al-Shawa	468	Beirut	1/14/2002	Individuals	Member



Luay M. Al-Taher	471	Zarqa	1/19/2002	Individuals	Member
Rami A. Al-Wahidi	472	Gaza City	1/13/2002	Individuals	Member
Bashir Z. Al-Rayes	473	Gaza City	1/14/2002	Individuals	Member
Halim H. Al-Halabi	474	Gaza City	1/16/2002	Individuals	Member
Samir M. Mustafa	475	Riyadh	1/23/2001	Individuals	Member
Mohammed A. Badri	476	Riyadh	1/23/2002	Individuals	Member
Qusay H. Nada	477	Riyadh	12/23/2001	Individuals	Member
Haitham H. Abu-Ghazaleh	478	Khobar	12/31/2001	Individuals	Member
Abdul-Hamid A. Melhim	479	Khobar	12/28/2001	Individuals	Member
Nidal R. Mohammed	480	Khobar	12/31/2001	Individuals	Member
Mohammed Z. Toutanji	481	Khobar	12/31/2001	Individuals	Member
Mohammed N. Al-Tamimi	482	Khobar	1/2/2002	Individuals	Member
Radad T. Ayoub	483	Khobar	12/29/2001	Individuals	Member
Husam Tahir Al-Tnahi	484	Khobar	1/3/2002	Individuals	Member
Hamdam M. Shaheen	485	Khobar	1/2/2002	Individuals	Member
Hashim S. Al-Ja'bari	486	Khobar	12/29/2001	Individuals	Member
Darweesh M. Al-Baraghiti	487	Khobar	1/28/2002	Individuals	Member
Ahmed Esmail Al-Atiyat	488	Amman	5/6/2002	Individuals	Member
Abdulla H. Al-Khashroum	489	Amman	5/15/2002	Individuals	Member
Raghda E. Shaheen	490	Amman	3/18/2002	Individuals	Member
Enas Y. Nashwan	491	Gaza City	2/2/2002	Individuals	Member
Feda' E. Meshe'l	492	Hebron	2/2/2002	Individuals	Member
Sa'di m. Al-Karnz	493	Gaza City	2/11/2002	Individuals	Member
Muntasir Y. Hasouneh	494	Gaza City	2/2/2002	Individuals	Member
Badryeh A. Al-Swedi	495	Ajman	3/5/2002	Individuals	Member
Hisham I. Abu-Daqa	498	Gaza City	4/15/2002	Individuals	Member
Nasir M. Al-Masri	499	Kuwait	4/15/2002	Individuals	Member
Rahsa M. Melhim	500	Amman	5/19/2002	Individuals	Member
Bayan M. Rodwan	504	Sharjah	7/22/2002	Individuals	Member
Ahmed I. Aqel	505	Sharjah	7/23/2002	Individuals	Member
Mokhlis Kh. Ahmed	506	Sharjah	7/23/2002	Individuals	Member
Karim E. Al-Aqqad	507	Sharjah	7/23/2002	Individuals	Member
King Abdul-Aziz City for Science & Technology	508	Riyadh	8/1/2002	Institutions	Member
Mohammed J. Khas	509	Khobar	8/13/2002	Individuals	Member
Eyad M. Al-Sharif	510	Khobar	8/13/2002	Individuals	Member
Awni A. Al-Ahmed	511	Khobar	8/13/2002	Individuals	Member
Tareq B. Al-Abadi	512	Amman	8/28/2002	Individuals	Member
Rani J. Sader	513	Beirut	9/1/2002	Individuals	Member
Hasan S. Al-Faqa'wi	514	Tripoli	9/16/2002	Individuals	Member
TUMI Law Firm/ Dr. Mohammad Al-Tumi	515	Tripoli	9/16/2002	Institutions	Member
Hussein A. Al-Ezawi	516	Baghdad	9/28/2002	Individuals	Member
Ma'touq M. Ma'touq	517	Tripoli	10/1/2002	Individuals	Member
National Board For Scientific Research	518	Tripoli	10/1/2002	Institutions	Member
Al-Suni M. Al-Shebani	519	Tripoli	10/12/2002	Individuals	Member



Tariq Z. Touqan	520	Ramallah	10/20/2002	Individuals	Member
Nour A. Salim	521	Sharjah	10/21/2002	Individuals	Member
Fadwa K. Assaf	522	Beirut	10/15/2002	Individuals	Member
Warf Qmeha	523	Beirut	10/24/2002	Individuals	Member
Antoun Abu-Sulaiman	524	Beirut	11/14/2002	Individuals	Member
Philipe Ma'louf	525	Beirut	12/2/2002	Individuals	Member
Rami M. Olwan	526	Amman	12/21/2002	Individuals	Member
Mai Al-Ruzz	527	Beirut	1/9/2003	Individuals	Member
Fahmi M. Sabha	528	Jeddah	12/2/2002	Individuals	Member
Att. Linda H. Sdouq	529	Alger	1/12/2003	Individuals	Member
Mohammed H. Abdulla	530	Jeddah	12/11/2002	Individuals	Member
Mufeed A. Al-Khali	532	Jeddah	11/28/2002	Individuals	Member
Yousif M. Yousif	533	Jeddah	11/12/2002	Individuals	Member
Mohammed M. Hasan	534	Jeddah	11/12/2002	Individuals	Member
Saleh J. Dababneh	535	Jeddah	11/12/2002	Individuals	Member
Wahid H. Hamoudeh	536	Jeddah	11/14/2002	Individuals	Member
Jud Abu-Tayeh	537	Amman	2/19/2003	Individuals	Member
Ali A. Yamout	538	Beirut	2/19/2003	Individuals	Member
Nemer Sh. Shalabi	539	Beirut	2/19/2003	Individuals	Member
Mirna H. Al-Rab'a	540	Beirut	2/19/2003	Individuals	Member
Roujan M. Ahmed	541	Beirut	2/19/2003	Individuals	Member
Omar F. Badran	542	Jeddah	2/22/2003	Individuals	Member
Ramah N. Sheheber	543	Gaza City	2/24/2003	Individuals	Member
Luay S. Jacob	544	Sharjah	3/1/2003	Individuals	Member
Mustafa M. Farghal	545	Alexandria EG	3/9/2003	Individuals	Member
Majdi S. Hasan	546	Alexandria EG	3/8/2003	Individuals	Member
Safa' A. Al-Sunbati	547	Alexandria EG	3/9/2003	Individuals	Member
Bu Rabe' Rodwan	548	Alger	4/7/2003	Individuals	Member
Basim H. Al-Yousif	549	Amman	4/16/2003	Individuals	Member
Luay M. Yousef Abu-Osbe	550	Amman	4/16/2003	Individuals	Member
Tawfiq R. Al-Nabulsi	551	Jeddah	5/18/2003	Individuals	Member
Mahmoud S. Abu-Hasera	552	Jeddah	5/18/2003	Individuals	Member
Amir Z. Al-Tanini	553	Ramallah	6/23/2003	Individuals	Member
Khalid M. Al-Abadleh	554	Jeddah	7/13/2003	Individuals	Member
Omar M. Al-Abadleh	555	Riyadh	7/13/2003	Individuals	Member
Fadel M. Mansour	556	Sana'a	7/17/2003	Individuals	Member
Samir Ghazi Qu'war	557	Amman	7/27/2003	Individuals	Member
Marwan Al-Betar	558	Amman	7/27/2003	Individuals	Member
Muna Khalid Afaneh	559	Amman	7/27/2003	Individuals	Member
Amer M. Abu-Hassan	560	Amman	8/2/2003	Individuals	Member
Abu-Hassan Law Office	561	Amman	8/2/2003	Institutions	Institutions
Jawad Al-Hamad	562	Amman	8/2/2003	Individuals	Member
Mo'ayad A. Obeidat	563	Amman	8/2/2003	Individuals	Member
Mohammed A. Al-Jazi	564	Amman	8/2/2003	Individuals	Member
Firas T. Malhas	565	Amman	8/17/2003	Individuals	Member
Eman A. Ala' Eddin	566	Amman	8/17/2003	Individuals	Member



Nisreen A. Kreshan	567	Amman	8/17/2003	Individuals	Member
Dina M. Al-Taher	568	Amman	8/17/2003	Individuals	Member
Sae'd H. Sawalha	569	Amman	8/17/2003	Individuals	Member
Tariq M. Al-Hamouri	570	Amman	8/26/2003	Individuals	Member
Tariq A. Al-Hiyasat	571	Amman	8/26/2003	Individuals	Member
Randa S. Snobar	572	Amman	8/26/2003	Individuals	Member
Rasha T Qadouri	573	Amman	9/7/2003	Individuals	Member
Ibrahim H. Al-Nsour	574	Amman	9/16/2003	Individuals	Member
Omar. M. Anwar	575	Amman	9/16/2003	Individuals	Member
Marwan H. Mansour	576	Amman	10/7/2003	Individuals	Member
Shamsi Gh. Kher	577	Amman	10/6/2003	Individuals	Member
Hala T. Shamlawi	578	Amman	10/13/2003	Individuals	Member
Abdul-Karim M. Abdulla	579	Beirut	11/8/2003	Individuals	Member
Jamal Al-Din M. Zazuqu	580	Tripoli	11/11/2003	Individuals	Member
Ali Abdul-Salam Mousa	581	Tripoli	11/11/2003	Individuals	Member
Saima' A. Abu-Baker	582	Amman	12/1/2003	Individuals	Member
Thaheer Office for Administrative and Marketing Consultations	584	Riyadh	12/20/2003	Companies	Companies
Ali W. Al-Thaheer	585	Riyadh	12/20/2003	Individuals	Member
Marwan A. Shameyeh	586	Riyadh	12/20/2003	Individuals	Member
Rami A. Al-Eini	587	Sana'a	12/21/2003	Individuals	Member
Atef Abdul-Mawla Saleh	588	Sana'a	12/13/2003	Individuals	Member



List of New Members – 2003

<u>Serial No.</u>	<u>Name</u>	<u>Profession</u>	<u>Country</u>
1	Mai Al-Ruz	Attorney	Lebanon
2	Fahmi M. Sabha	Financial & Admin Manager	KSA
3	Att. Linda H. Sdouq	Attorney	Algeria
4	Mohammed H. Abdulla	Financial & Admin Manager	KSA
5	Mufeed A. Al-Khali	Consultancy Manager	KSA
6	Yousif M. Yousif	Senior Consultant	KSA
7	Mohammed M. Hasan	Auditor	KSA
8	Saleh J. Dababneh	Executive Manager	KSA
9	Wahid H. Hamoudeh	Senior Consultant	KSA
10	Jud Abu-Tayeh	IP Assistant	Jordan
11	Ali A. Yamout	Attorney	Lebanon
12	Nemer Sh. Shalabi	IP Assistant	Lebanon
13	Mirna H. Al-Rab'a	IP Assistant	Lebanon
14	Roujan M. Ahmed	IP Assistant	Lebanon
15	Omar F. Badran	Financial Manager	KSA
16	Ramah N. Sheheber	IP Assistant	Palestine
17	Luay S. Jacob	IP / Patents & Industrial Designs Assistant	UAE
18	Mustafa M. Farghal	Senior Translator	Egypt
19	Majdi S. Hasan	Senior Translator	Egypt
20	Safa' A. Al-Sunbati	IP Deputy Manager	Egypt
12	Bu Rabe' Rodwan	Corporate Manager	Algeria
22	Basim H. Al-Yousif	AGIP Controller	Jordan
23	Luay Yousef Abu-Osbe	Executive Manager	Jordan
24	Tawfiq R. Al-Nabulsi	Auditor	KSA
25	Mahmoud Abu-Hasera	Programmer	KSA
26	Amir Z. Al-Tanini	Attorney	Palestine
27	Khalid M. Al-Abadleh	Marketing Manager	KSA



28	Omar M. Al-Abadleh	Marketing Manager	KSA
29	Fadel M. Mansour	Industrial Property G.M	Yemen
30	Samir Ghazi Qu'war	Attorney	Jordan
31	Marwan Al-Betar	General Manager	Jordan
32	Muna Khalid Afaneh	Attorney	Jordan
33	Amer M. Abu-Hassan	Attorney	Jordan
34	Abu-Hassan Law Office	Law & Legal Advice Office	Jordan
35	Jawad Al-Hamad	Executive Manager	Jordan
36	Mo'ayad A. Obeidat	Accountant	Jordan
37	Mohammed A. Al-Jazi	Attorney	Jordan
38	Firas T. Malhas	Attorney	Jordan
39	Eman A. Ala' Eddin	Attorney	Jordan
40	Nisreen A. Kreshan	Publication Designer	Jordan
41	Dina M. Al-Taher	Publication Technical Officer	Jordan
42	Sae'd H. Sawalha	General Manager	Jordan
43	Tariq M. Al-Hamouri	Attorney	Jordan
44	Tariq A. Al-Hiyasat	Attorney	Jordan
45	Randa S. Snobar	Assistant Coordinator- AGIP Iraq	Jordan
46	Rasha T Qadouri	Legal Cases Officer Assistant	Jordan
47	Ibrahim H. Al-Nsour	Attorney	Jordan
48	Omar. M. Anwar	Financial Consultant	Jordan



List of Leaving Members – 2003

<u>Serial No.</u>	<u>Name</u>	<u>Country</u>
1	Juma'a Ibrahim Mansour	Libya
2	Najwa Ateeqa	Jordan
3	Maha Sha'sha'	UAE
4	Ramzi Saba	Palestine
5	Mahmoud Mustafa Eid	Jordan
6	Rami I. Mohammed Rajab	KSA
7	Mariana Kahlan Qamoh	Jordan
8	Shereen Ribhi Hussein	Jordan
9	Bassam Abu-Mlough	KSA
10	Yousef Al-Jada'n	KSA
11	Mohammed Al-Jad'an	Ksa
12	Abdul-Rahman Abul-Rub	UAE
13	Khalid Butrus Mqatesh	UAE
14	Khaldoun Salim A. Younis	Jordan
15	Thabit Jamil Melhim	Jordan
16	Ahmed Mohammed S. Al-Attar	Egypt



First: Name, Head Office and Fiscal Year

Article 1

1. The Society has the name “ARABISCHE VEREINIGUNG FUER GEISTIGES EIGENTUM, followed by “e.V.” (Registered Society) after its registration in the Registry. The name in Arabic is “THE ARAB SOCIETY FOR INTELLECTUAL PROPERTY”
2. The Society has its Head Office in Munich and can have regional offices in the Arab countries.
3. The Society shall pursue exclusively and immediately only for purposes in the interest of the public welfare in the sense of section “tax exempted objectives” of the Regulations on Duties.
4. The Society’s fiscal year is the calendar year, the first fiscal year ending on December 31 of the year in which the Society is registered in the Societies Registry.

Second: Objectives of the Society

Article 2

1. The objective of the Society is the training in all its kinds in the field of intellectual property protection and of copyright, including unfair competition.
2. The objective of the Society is mainly achieved through:
 - a) Organization of meetings and releasing publications for the training and further training of all those working in the field of intellectual property,
 - b) Presenting, deliberating and processing of issues of intellectual property and copyright through committees and meetings and through scientific publications,
 - c) Promoting the awareness of the necessity for international protection of intellectual property (patents of invention, trade



marks, designs and industrial models, and repression of counterfeiting and unfair competition);

- d) Playing a part in the improvement and standardization of internationally accepted legislation in the field of intellectual property protection through appropriate contributions.
 - e) Furthering the development of international conventions on intellectual property protection, especially the Paris Convention of March 20, 1883.
3. The Society is free in the choice of means for the achievement of its objectives insofar as it does not endanger its public charitable status.

Article 3

1. The Society is a non-profit making organization.
2. The Society's income shall be used solely for the objectives set forth in the Articles of Association; members shall receive no remuneration from the Society's income.
3. The Society must not favor anybody by paying them irrelevant expenses or unreasonably high allowances.
4. Members shall have, neither upon their retirement-for any reason whatsoever nor upon the winding up or dissolution of the Society, no right to the Society's property or any part thereof. The Society's property has to be used in accordance with Article (18) of these Articles of Association.

Third: Members

Article 4

1. Members of the Society can be natural or legal persons who exercise their professional and business activities in the field of intellectual property, especially also those who exercise activities for the or in the Arab countries, or who are residents or have their head offices there.
2. Application forms are to be addressed to the Board of the Society, which decides on the admission. An exception to the rules of paragraph 1 can be made. The admission of an applicant can depend on the applicant's credibility with regard to sufficient experience in the field of intellectual



property protection enabling him to actively further the objectives of the Society.

3. If the Board refuses the admission of an applicant, the latter can appeal in writing to the next General Assembly; Article 7 is applicable hereto.

Article 5

1. Each member shall be required to pay an annual membership fee, due on the first day of January each year, payable in advance. The amount of the annual subscription will be fixed at a General Assembly.
2. The payment of membership fees does not give members the right to any share in the Society's fund; nor do they have a right to a refund of paid in membership fees in cases of retirement or winding-up or dissolution or liquidation of the Society.

Article 6

1. Membership ceases by
 - Voluntary resignation
 - Death
 - Expulsion from the Society
2. Resignation can only be in writing to the Board, with a period of three months before the end of a calendar year.
3. A membership can be terminated if the member has grossly failed in his duty as a member or otherwise grossly contravened the interests of the Society. A gross failure in duty or a gross contravention is always to be assumed if a member fails again in his duty as a member, especially in his duty to further the Society's objectives, despite a written admonition from the Board.
4. The Board decides on the expulsion of a member after hearing the concerned. The decision has to be communicated to the member in writing.



Article 7

1. The member concerned can appeal the decision of the Board in writing to the General Assembly within one month, as per Article 6, paragraph 4. The time period for the appeal commences the third day following the day on which the Board's decision has been posted. The appeal will be decided by the next General Assembly. Prior to the decision, the Society has to hear the person concerned. The decision has to be conveyed to the concerned in writing, stating the reasons.
2. The person concerned has no vote on the resolution of the General Assembly regarding his expulsion.

Fourth: Structure and Operation of the Society

Article 8

1. The Society comprises
 - The Board consisting of the Chairman, the Vice-Chairman, the Treasurer, the Secretary General and a maximum of Twenty other Directors;
 - The General Assembly
2. According to Article 26 of the German Civil Code (BGB), the Board consists of the Chairman, the Vice-Chairman, the Treasurer and the Secretary General; each of them may alone represent the Society.

Article 9

1. The Chairman and the other members of the Board are elected by the Ordinary Assembly for a duration of four years. Each two years, half of the Board's elected members retire. In case of equal duration of office, the retiring members required to quit are designated by ballot. Elected members of the Board remain in office until to the next election.



2. The Board elects from its members the Vice-Chairman, Treasurer and Secretary General.

Article 10

1. The Board administrates the affairs of the Society according to the principles set forth in these Articles of Association and resolutions taken by the General Assembly.
2. The Board handles current affairs, prepares resolutions of the General Assembly and executes the said resolutions.
3. The Board can in general or for special tasks appoint expert committees and assign their members. The assignment shall not last for more than four years. Re-assignment is acceptable.

Article 11

The Chairman chairs the General Assembly and Board meetings and determines the time and place they are to be held. If he is unable to come, he is replaced in the following order: by the Vice-Chairman, the Treasurer, the Secretary General then by the oldest Board member (in years of age).

Article 12

The Treasurer collects membership fees, administrates the assets in accordance with resolutions of the Board and the General Assembly, looks after the accountancy relating thereto and presents annually the administration of the funds to the General Assembly.

Article 13

The offices of the Society are managed by the Secretary General who administrates current affairs in coordination with the Chairman, taking into account resolutions of the General Assembly and the Board.



Article 14

1. The ordinary General Assembly is held during the first six months of the fiscal year, either at the Society's headquarters or in a country in which members of the Society reside.
2. Extraordinary General Assembly have to be held if a minimum of 10% of the total number of Society members requests this in writing, setting out the agenda.
3. Members have to be invited to General Assembly in writing at least 4 weeks in advance, announcing the agenda. The postmarks on invitations prove the date of their timely dispatch.
4. Each General Assembly regularly held must constitute a quorum.
5. In a General Assembly, each member has one vote. Substitution by another member is acceptable. The proxy has to be in writing.
6. The General Assembly decides with simple majority of votes, unless law or these Articles of Association stipulate cogently other majorities.
7. Minutes have to be taken of the resolutions of the General Assembly and must be signed by the Chairman of the meeting and the Registrar.

Article 15

The General Assembly decides on all matters of the Society for which the law provides for such decisions, especially

- Discharging of the Board.
- Authorization of the budget.
- Fixing of membership fees.
- Elections of Board members and of the Treasurer, as well as the Chairman
- On requests made by the Board, by members, and oppositions according to Article 4 and Article 7 of the Article of Association.



Fifth: Modification of the Articles of Association and Dissolution of the Society

Article 16

1. Requests for modification of the Articles of Association must be notified to the members in writing, together with their invitations to the General Assembly; requests must be founded.
2. Modification of the Articles of Association can only be resolved with 3/4 of the votes. Modifications of the Society's objectives can only be effectually resolved if the competent tax authority has given its consent.

Article 17

Requests for dissolution of the Society must be notified to the members by registered mail at least three months prior to the General Assembly. Dissolution can only be resolved with a majority of 3/4 of the votes. The resolution requires the approval of the competent tax authority to take effect.

Article 18

In the case of dissolution or annulment of the Society or in case of suspension of the charitable objectives the Society's assets shall be transferred to a legal public corporation or another tax-exempted corporation for the purpose that these assets be used for training and further training in the field of intellectual property and of copyright, including unfair competition. The resolution designating the receiver of the Society's assets requires the approval of the competent tax authority to become effective.

Article 19

The liquidators of the Society are the Board members who form the Board in accordance with Articles 26 of the German Civil Code (BGB), the right to representation corresponds to the one they had in their capacity as Board members, unless the General Assembly decides otherwise on the occasion of the resolution to dissolve the Society.



An Arab Regional Institution

Munich, Federal Republic of Germany

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Auditors' Report

Messrs. Arab Society for the Protection of Intellectual Property
(An Arab Regional Institution)
Munich, Federal Republic of Germany

We have audited the Balance Sheet of the Arab Society for the Protection of Intellectual Property (An Arab Regional Institution) as of December 31, 2003, the Statement of Revenues and Expenses and Accumulated Surplus for the year then ended. These financial statements are the responsibility of the Society's management. Our responsibility as accounts auditors is to express an opinion on these financial statements based on our audit.

We have conducted our audit in accordance with the International Standards on Auditing. These Standards require that we plan and perform the audit to obtain a reasonable assurance that the financial statements are free of material misstatements. The audit includes examining, on a test basis, documents supporting the amounts and information included in the financial statements. The audit also includes assessing the applicable accounting principles and the significant estimates on which the management depended in preparing the financial statements, and an overall evaluation of the presentation of such statements. We believe that our audit provides a reasonable basis for our opinion on those statements.

In our opinion the financial statements referred to above, present fairly, in all material respects, the financial position of the Arab Society for the Protection



of Intellectual Property (An Arab Regional Institution) as of December 31, 2003 and the results of its operations for the year then ended, in accordance with the International Accounting Standards.

Tawfiq Ayoub

(License No. 126 Category A)

Honorary Auditor

Amman, February 24, 2004



Arab Society for Protection of Intellectual Property
(An Arab Regional Institution)
Munich, Federal Republic of Germany

Exhibit A

The Balance Sheet as of December 31, 2003

<i>Assets</i>	2002	2003
Current Assets	Euro	Euro
Cash on hand & at banks- Note 3	372	592
Abu-Ghazaleh IP Dictionary Inventory	51058	50938
Accounts receivables- Note 4	324	2539
Prepaid expenses- Note 5	2590	2321
Amounts paid for IP Dictionary account- with distributors	6303	10027
Miscellaneous accounts receivable - Note 6	7311	5793
Total Current Assets	67958	72210
Non-Current Assets		
Properties, Equipment and Machinery	11608	11608
Accumulated depreciation	(7046)	(9922)
Net book value- Note 7	4562	1686
Total Assets	72520	73896
Members' liabilities for membership fees- has an equivalent	<u>835</u>	<u>4939</u>
Abu-Ghazaleh IP Dictionary- with distributors- has an equivalent	14966	11641

Liabilities and Accumulated Surplus**Current Liabilities**

Jordanian National Bank- JD	54	-
Accounts payable- Note 8	56021	79882
Pre-earned membership fees	370	697
Accrued expenses & other credit balances	2147	784
Total Current Liabilities	58592	81363

Accumulated Surplus

Accumulated Deficit in Revenues to Expenses- Exhibit B	-	-
Compliance with foreign currencies evaluation difference	13928	(7467)
Total	13928	(7467)
Total Liabilities & Accumulated Deficit	72520	73896
Members' liabilities for membership fees- has an equivalent	<u>835</u>	<u>4939</u>
Abu-Ghazaleh IP Dictionary maintained for sale- has an equivalent	14966	11641

The attached notes constitute an integral part of these financial statements

Arab Society for Protection of Intellectual Property
(An Arab Regional Institution)
Munich, Federal Republic of Germany

Exhibit B

**Revenues, Expenses and Accumulated Surplus for the Year
Ended December 31, 2003**

	2002	2003
	Euro	Euro
<u>Revenues</u>		
Subscription, Membership fees	15458	12136
Net IP Dictionary sales revenue- Note 9	9414	856
Miscellaneous revenues	110	383
Total Revenues	24982	13375
Less:		
General & administrative expenses – Note 10	(32974)	(34799)
Year surplus (deficit)	(7992)	(21424)
Prior years adjustments – Note 11	(21706)	(1485)
Prior years deficit carried forward	(24626)	-
Deficit in Revenues to Expenses	(54324)	(22909)
Donation by Mr. Talal Abu-Ghazaleh to amortize accumulated deficit	54324	22909
Accumulated Deficit- Exhibit A	-	-

The attached notes constitute an integral part of these financial statements

Arab Society for Protection of Intellectual Property

(An Arab Regional Institution)

Munich, Federal Republic of Germany

Exhibit C

Statement of Cash Flows for the Year Ended on December 31, 2003

	2002	2003
	Euro	Euro
Cash Flows from Operating Activities		
Net Surplus (deficit)	(7992)	-
Depreciations	2595	2876
Prior year's adjustments	(21706)	-
Change in Current Assets and Liabilities		
Accounts receivable, pre-paid expenses and IP dictionary	(67586)	(4032)
Membership fees received in advance	(8013)	327
Accrued expenses and other receivables	2147	(1363)
Accounts payable and credit balances under settlement	29906	23861
Net cash from operating activities	(70649)	21669
Cash Flows from Investment Activities		
Purchase of computer hardware and software	(2628)	-
Net cash from operating activities	(2628)	-

Cash Flows from Financing Activities

Jordan National Bank – Dinar	54	(54)
Donation by Mr. Talal Abu-Ghazaleh	54324	-
Exchange of commitment assessment in foreign currency	13928	(21395)
Net cash flow from financing activities	68306	(21449)
Net (deficit) in cash and cash equivalent	(4971)	220
Cash and cash equivalent at the beginning of the year	5343	372
Cash and cash equivalent at the end of the year (Exhibit A)	372	592

7. Properties, Equipment and Machinery

This item consists of the following:

Description	Cost			Accumulated Depreciation				Net Book Value		
	Balance on Jan 1, 2003	Additions	Deductions	Balance on Dec 31, 2003	Balance on Jan 1, 2003	Additions	Deductions	Balance on Dec 31, 2003	31st Dec 2003	31st Dec 2002
	Euro	Euro	Euro	Euro	Euro	Euro	Euro	Euro	Euro	Euro
Furniture	747	-	-	747	328	249	-	577	170	419
Office Equipments	4961	-	-	4961	2715	876	-	3591	1370	2246
Computer Software	<u>5900</u>	-	-	<u>5900</u>	<u>4003</u>	<u>1751</u>	-	<u>5754</u>	<u>146</u>	<u>1897</u>
Total	<u>11608</u>	-	-	<u>11608</u>	<u>7046</u>	<u>2876</u>	-	<u>9922</u>	<u>1686</u>	<u>4562</u>

8. Accounts Payable**This item consists of the following:**

	2002	2003
	<u>Euro</u>	<u>Euro</u>
Current Account of Abu-Ghazaleh IP	34556	57622
Current Account of LES-Arab Countries	-	647
Current Account of Arab Management Society	538	-
Current Account of PROTAG	61	-
Current Account of ASCA	-	2830
Current Account Arab Society of Certified Accountants	13577	11462
Fawzi Sweidan Co. (Metal Photo)	23	-
Al-Mithaliah for Office Equipment Co.	658	-
Miscellaneous Accounts	70	-
Current Account of ASIP Association	5055	7321
Yousuf Bnayan Co.	136	-
Al-Wataniyah Press	81	-
Jordanian Company for Electronic Systems	1266	-
Total	<u>56021</u>	<u>79882</u>

9. Net Revenue of Abu-Ghazaleh IP Dictionary Sale**This item consists of the following:**

	2002	2003
	<u>Euro</u>	<u>Euro</u>
Sales of Abu-Ghazaleh IP Dictionary	20028	4105
Cost of IP Dictionary sales	(10614)	(3249)
Net	<u>9414</u>	<u>856</u>

10. General and Administrative Expenses

This item consists of the following:

	2002	2003
	Euro	Euro
Salaries	13435	15424
Rent	3249	2833
Bank interests and commissions	385	215
Depreciations	2595	2876
Transportation	160	112
Stationery and publications	2046	1475
Mail, telephone and fax	406	366
Mail stamps	357	118
Electricity, water and fuel	426	123
Travel expenses	118	515
Seminar expenses	-	287
Association subscription expenses	2990	900
Miscellaneous	3	9
Translation	383	1791
Maintenance	18	90
Governmental fees	468	28
Insurance	169	349
ASIP's share in social security	537	621
Training courses	67	17
Entertainment and hygiene	598	787
Administrative committee meeting expenses	-	1440
Internet expenses	2705	1797
Publicity and advertising	1599	686
Leaves	93	208
End of service award	-	1659
IP Dictionary dedication expenses	167	37
Total	32974	34799

11. Prior Years' Adjustments

This item consists of the following:

	2002	2003
	<u>Euro</u>	<u>Euro</u>
<u>Prior Years' Revenues</u>		
Membership fees	78	-
Medical Insurance Reimbursement	-	100
Miscellaneous revenues	<u>9</u>	<u>0</u>
Total	<u>87</u>	<u>100</u>
<u>Prior Years' Expenses</u>		
Transportation expenses	149	-
Office rent	1624	-
Internet cost expenses	1024	34
Entertainment	16	-
Audit	-	479
Salaries and wages	754	-
Translation costs	52	1038
Conferences expenses	17602	-
Telephone and fax expenses	83	34
Hygiene services	151	-
Publications expenses charged in excess	<u>338</u>	<u>0</u>
Total	<u>21793</u>	<u>1585</u>
Prior years net adjustments	<u>(21706)</u>	<u>(1485)</u>

Arab Society for Intellectual Property

Arab Society for Intellectual Property

Budget (Euro)

From 1/1/2004 To 31/12/2004

Revenues	Budget 2004	Actual 2004
Membership fees	20500	12136
IP dictionaries sales revenue	2800	856
Foreign exchange differences		
revenues and others	1200	383
<u>Total revenues</u>	24500	13375
<u>Expenses</u>		
General & Administrative (Note 1)	15253	16602
Salaries, wages & allowances (Note 2)	25696	18197
Prior years adjustments	-	1485
<u>Total expenses</u>	40949	36284
<u>Estimated Deficit</u>	-16449	(22909)

Note 1: General and Administrative Expenses**This item consist of the following:**

	2003	2004
	<hr/> Euro	<hr/> Euro
Rent	2833	2833
Bank interest and charges	215	237
Depreciations	2876	2876
Transportation	112	123
Stationery and publications	1475	1200
Mail, telephone & fax	366	403
Mail stamps	118	130
Electricity, water and fuel	123	135
Travel, residence and conferences expenses	515	567
Seminar expenses	287	316
Association subscription expenses	900	990
Miscellaneous	9	10
Translation	1791	150
Maintenance	90	99
Governmental fees	28	31
Insurance	349	349
ASIP's share in social security	621	1213
Training courses	17	19
Entertainment and hygiene	787	866
Internet expenses	1797	1797

Administrative committee meeting expenses	1440	500
Publicity and advertising	686	250
IP Dictionary dedication expenses	37	41
End of service award	1695	-
Leaves	208	120
Total	<u>19375</u>	<u>15253</u>

Note 2

Salaries and Wages

		Salary in <u>Euro</u>
1	Mohammed Jamil Shalabi	15130
2	Lina Ammari	3750
3	Lana Al-Nimri	6816
		<hr/>
Total		25696
		<hr/>

Region	Tel.	Fax	E-mail
Cairo	3462951	3445729	tagco.cairo@tagi.com
Amman	5677822	5677822	info@aspip.org
Beirut	353859	350548	agip.lebanon@tagi.com
Gaza	2827947	2824156	agip.gaza@tagi.com
Ramallah	2989401	2988150	agip.westbank@tagi.com
Kuwait	2433004	2440111	agip.kuwait@tagi.com
Jeddah	6685458	6685415	tagco.jeddah@tagi.com
Riyadh	4642936	4652713	agip.ksa@tagi.com
Al-Khobar	8820940	8821032	tagco.khobar@tagi.com
Abu-Dhabi	6724425	6723526	tagco.abudhabi@tagi.com
Ras Al- Khaimah	2288427	2285929	tagco.rak@tagi.com
Dubai	2663368	2665132	tagco.dubai@tagi.com
Al-Sharjah	5563484	5562947	tagco.sharjah@tagi.com
Oman	562467	563249	agip.oman@tagi.com
Qatar	4424023	4355175	tagco.qatar@tagi.com
Bahrain	215464	216322	agip.bahrain@tagi.com
Sana'a	240899	263053	agip.yemen@tagi.com
Algeria	748989	749292	agip.algeria@tagi.com
Morocco	2451946	2448394	agip.morocco@tagi.com
Syria	2316052	2312870	agip.Syria@tagi.com
Turkey	4686356	4686358	agip.turkey@tagi.com
Tunisia	71848499	71849665	agip.tunisia@tagi.com
Iraq	5572296	621173059	agip.iraq@tagi.com
Libya			agip.libya@tagi.com
Sudan	765771	765772	agip.sudan@tagi.com
Pakistan	4388113	4388115	agip.pakistan@tagi.com
China	68762682	58355336	agip.china@tagi.com





المجمع العربي للملكية الفكرية
Arab Society for Intellectual Property

Name _____

Profession _____

Experience _____

Educational Qualifications _____

Nationality _____

Postal Address _____

E-Mail _____

Tel _____ Fax _____

References

Enclosed here with a check or money transfer no.(_____)

with drawn on bank (_____)

for the amount(_____) only _____ us dollar,

as annual membership fees

Signature _____ Date _____